



OTL

AFRICA DOWNSTREAM

**2015
EXPO**

Africa's Downstream Destination



STORY



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The 2015 OTL Africa Downstream Week may have come and gone, but its sights and sounds still linger. The energy and sheer potential of the industry came through in many ways, and we were privileged to capture its memorable moments.

As we prepare for the milestone 10th edition holding from 23-26 October 2016, we thought you may enjoy reliving the highlights from 2015. As they say, a picture speaks more than a thousand words.

Joyce Akabogu

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OTL Downstream Dev. in Africa Ltd./Gte



REGISTRATION

The Stage was set, the crops were up, the curtains were drawn and so the OTL Africa Downstream Expo arena opened its gates at the on- onsite registration to the African downstream oil and gas players in the 2015 edition of the OTL Africa Downstream Week.

As always, onsite registration at OTL Africa Downstream set the tone for the event as numerous participants came in their droves to complete their registration, eager to secure their space. Our team of expert conference registration services - ARS Conference Services Ltd. – was on hand to handle the entire event with the utmost professionalism.

Our team welcomed participants in their various participation categories - sponsors, exhibitors, speakers, special guests, delegates, press and visitors. The OTL 2015 classy conference materials - all sponsor-branded - were presented to delegates at the registration point. The proud sponsors for the materials were Masters Energy Oil and Gas Limited, Mobil Oil Nigeria, Techno Oil Limited and Akabogu & Associates (Barristers and Solicitors).





OPENING CEREMONY:

The event was declared open by Dr. Ibe Kachikwu, Nigerian Minister of State for Petroleum and Group Managing Director of the Nigerian National Petroleum Corporation (represented by Hajia Aisha Katagum, Executive Director of the Pipelines and Products Marketing Company) in the company of Mr. Odein Ajumogobia SAN (former Nigerian Minister of State for Petroleum) who chaired the opening ceremony.



CONFERENCE:

The annual conference hosted a total of 9 sessions. The first and opening session was chaired by Odein Ajumogobia SAN, with panellists that included Reginald Stanley, Chair of the OTL Africa Downstream Expo Advisory Board; representative of the Minister of State for Petroleum Hajia Aisha Katagum, Chairman OTL Africa Downstream Mr. Emeka Akabogu, Chief Executive of the National Petroleum Authority Ghana Hon. Moses Asaga, and representatives of Chief Executives of the Nigerian Department of Petroleum Resources and Petroleum Products Pricing Regulatory Agency. The session was hosted by OTL Downstream Dev. In Africa Ltd/Gte.





EXHIBITION

With over 45 exhibitors and 2000 visitors at the 2015 African Downstream Petroleum Week, the energy was unparalleled. The exhibition arena was a beehive of activities. There was a mix of networking meetings, business matching, products and services showcase, brand promotion, networking and not to mention the numerous draws and prizes conducted by independent exhibitors.







EXHIBITION BOOTH INNOVATION

It was indeed the duel of the ages as the exhibitors were out to each outdo the other in creating each its own fair share of Top of Mind Awareness. With its strategically located booth of over 100sqms, **NORTHWEST PETROLEUM AND GAS COMPANY LIMITED** led by its CEO topped the charts for best designed and engaging exhibition boot. Northwest strategically engaged all participants in numerous prize draws and in addition designated an area for playing golf on location besides several other side attractions.

MASTERS ENERGY OIL AND GAS LIMITED would not be out done in the prize draw conducting bonanza as they held their fair share of prize draws alongside several other exhibitors. The President Mr Uche Ogah was sited engaging his management team in its 36sqm customized office space exhibition booth on the relevance of the Expo to Masters Energy Oil and Gas Limited. One couldn't miss the innovation that went into **RAINOIL LTD.'S** exhibition space as the space was transformed into a towering tank farm and a filling station. 'Retailing' at the station was the Rainoil team in their professional uniforms brilliantly defining brand and customer service.

OANDO PLC brought a different shade of innovation as she opened her space to students who they engaged in practical sessions- demonstrating the use of their CNG product. Onsite was the CEO's Range Rover on display running on CNG.

The Downstream Oil and gas industry is growing; it is increasingly more sophisticated in its approach to business and ever more competitive!



























The OTL 2015 Exhibitors were Integrated Oil and Gas Limited, MRS Holdings Limited, Vitol, Petrocam Trading (Pty) Ltd, Lukoil Oil Company, Petroleum Products Pricing Regulatory Agency (PPPRA), Masters Energy Oil and Gas Limited, Northwest Petroleum and Gas Company Limited, Weston Group, Mainland Oil and Gas Limited, Argus Media, Setana Energy Limited, Zircon Marine Limited, River Lake Nigeria, UnoTelos Nigeria, TSL Logistics Limited, Knightsbridge Limited, Automatic Fits and Energy Limited, Flagship Engineering Limited, Tune Product Tankers B.V., Netsach Limited, Mocoh SA, A-Z Petroleum Products Ltd, GIL Automations, African Refiners Association (ARA), Rainoil Limited, Techno Oil Limited, DeeJones Petroleum and Gas Limited, Frigmaires Engineers, Top Fenders Limited, The Nigerian Maritime Administration and Safety Agency (NIMASA), The First Group, Deerfield Petroleum Resources Limited, Oando Plc, First Fender, NRI Procurement Limited, Mobil Oil Nigeria, Veritek Global Solutions, West African Fenders, Ensure Assurance PLC, Heyden Petroleum Limited, Arik Air, Department of Petroleum Resources (DPR), ACE Global Depository, Akabogu and Associates





CONFERENCE SESSIONS:

The second conference session was titled **SUSTAINABLE PETROLEUM SUPPLY IN AFRICA**. It was sponsored by **ARGUS MEDIA LIMITED** and chaired by Shiraz Gany, CEO of Petrocam Trading (Pty) Ltd. The panellists for the session included Simon Warren of Vitol, James Gooder, Argus Media Ltd, Dr. George Nicolaides, Director of Refining Operation, Dangote Group, Captain Emmanuel Ihenacho, Chairman, Integrated Oil and Gas Limited, Engr. Tony Ogbuigwe, Past President, African Refiners Association (ARA).







The sub-theme for the third session was **EXPANDING THE FRONTIERS FOR DOWNSTREAM GAS**. It was sponsored by **TECHNOIL OIL LIMITED** and chaired by the Vice Chairman Techno Oil Limited Mrs Nkechi Obi. The panel included Prof Wumi Iledare, the President, National Association of Energy Economists; Mr. Anthony Baranello of Vitol, and Mr. Dapo Adeshina, President Nigerian Liquefied Petroleum Gas Association.







The fourth session was the WEST AFRICA TANKER FORUM. It was co-chaired by Dame Winifred Akpani and chaired by Admiral Dele Ezeoba, Former Nigerian Chief of Naval Staff. Other panelists included Vice Admiral Ibok Ete Eke Ibas, the current Chief of Naval Staff, represented by the Director of Operations of the Service, Rear Admiral U. A. Essien; Mr Haruna Jauro, Acting Director General, NIMASA, Mr Mina Oforiokuma, Vice President (Downstream), Ship Owners Association of Nigeria (STOAN), and Engr. Oliver Ogbuagu, Director General of the Nigerian Shipowners Association.







The 5th session was themed on LUBRICANTS AND BASE OILS and was sponsored by **MOBIL NIGERIA PLC**. The chair of the session was Mr Tunji Oyeibanji Chairman CEO Mobil Oil Nigeria PLC. Panelists in the session included Mr Taiye Williams Managing Director, LUBCON, Engr Ilozue, Managing Director A-Z Petrochemicals, Dr Uche Ogah, President Masters Energy Oil and Gas Limited and Lawrence Komolafe CEO, Mainland Oil and Gas Limited.





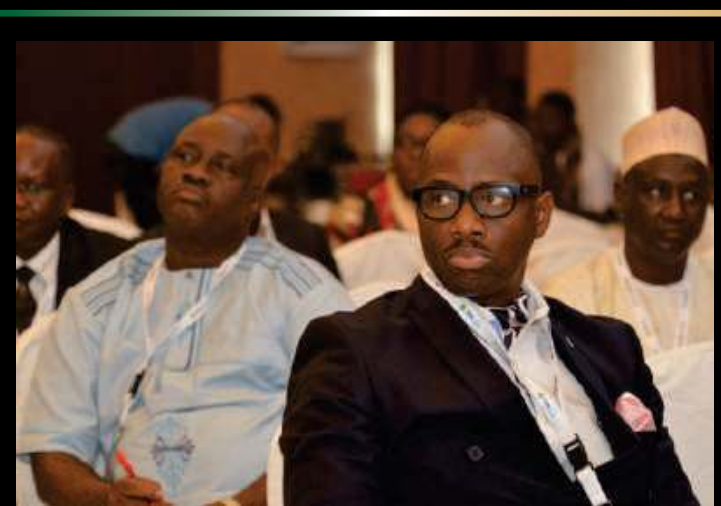
The sixth session was on **FUELS, STORAGE TERMINALS AND SUSTAINABLE ENERGY SUPPLY**. It was sponsored by **RAINOIL LIMITED** and co-chaired by its Managing Director, Mr. Gabriel Ogbechie and the CEO of OANDO Downstream Division, Mr. Yomi Awobokun. Panelists included, Prince Adedapo Abiodun (MFR), CEO of Heyden Petroleum Limited and Chairman DAPPMA, Dipo Salimonu, CEO Moteriba Ltd and Dipo Mekanjuola of Folawiyo Energy.





The seventh session was **SEAMLESS LOGISTICS FOR PETROLEUM DISTRIBUTION**. It was sponsored by **HEYDEN PETROLEUM LIMITED** and **TSL LOGISTICS LIMITED** and chaired by Alhaji Kasim Bataiya, President of National Association of Road Transport Owners. Panellists included Hon. Aro Bamidele and Comrade Salimon Akanni and a representative of TSL Logistics Limited.

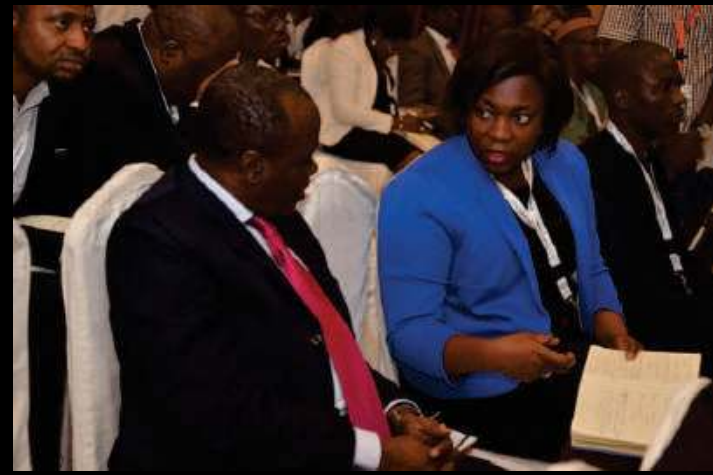


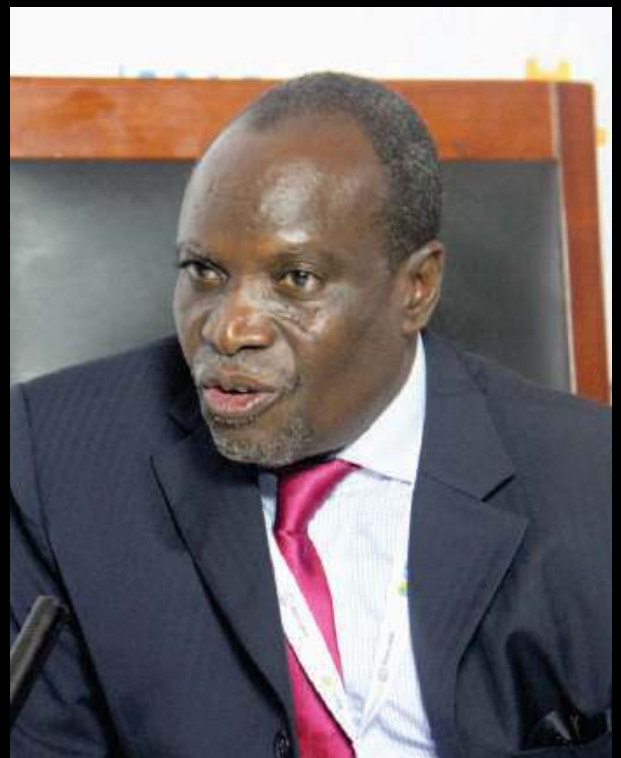




The event was refreshed in the 8TH session which focused on POLICY AND REGULATION FOR DONSTREAM PETROLEUM MARKETS (COUNTRY OVERVIEW AND EXPERIENCES). Sponsored by **AKABOGU AND ASSOCIATES** (Barristers and Solicitors), it was aptly chaired by the former CEO of the Petroleum Products Pricing and Regulatory Agency Mr. Reginald Stanley. Panellists included Hon. Moses Asaga, CEO of the National Petroleum Authority of Ghana, Dorothy Bassey of the Department of Petroleum Resources, Mr. Shidok of the PPPRA and Mr. Jeff Nnamani, Executive Director, Total Nigeria Limited. The session highlight was the captivating overview of the Ghana deregulation experience by Hon. Asaga.







DOWNSTREAM INNOVATION CHALLENGE

To encourage excellence in research and innovation for downstream petroleum, OTL Downstream Development in Africa Ltd./Gte instituted the OTL DOWNSTREAM INNOVATION CHALLENGE. Entries were invited and received from tertiary institutions, research organizations and corporate bodies with an interest in downstream petroleum technology.

The focus was on technological solutions relevant to problems in the downstream petroleum value chain including: refining, pipelines, storage, blending, lubricants, petrochemicals, trading, marketing, distribution, logistics, retail and other relevant areas. The panel of judges was headed by Prof. Wumi Iledare, President, National Association of Energy Economists. 3 selected research teams were adjudged successful by the panel of judges and made presentations at a special session. They were subsequently awarded cash prizes totaling \$3,250.





The conference sessions were brought to a close with the last session focused on the **FUTURE OF DOWNSTREAM ENERGY** and chaired by Dr. Oluwole Oluleye, Former Executive Secretary, PTDF with an enlightening insight by the NNPC Renewable Energy Division represented by Engr. Cosmas Nwawene.





The conference
communique was
facilitated by **MRS. JEAN
CHIAZOR ANISHERE**, President,
Women in Shipping &
Transport Association



EVENT COMPERE AND FACILITATOR

The OTL Africa 2015 event
comper and facilitator was no
other than the renowned
toastmaster himself-Richie Dayo
Johnson (RDJ)



NETWORKING SESSIONS

The African Downstream week lived up to its reputation of facilitating some of the most robust networking sessions in the African Downstream oil and gas industry. Every moment or 'session' provided an opportunity. The corridors, the lounge, the rooms, the pool side, the bars, were all charged. The Lunch sessions were great networking sessions for participants. Thanks to our daily lunch sponsors Northwest Petroleum and Gas Company Limited, Techno Oil Limited, Mocoh SA and Mainland Oil and Gas Limited. The Tea-break sessions on their part were simply strategic, thanks to The Nigerian Maritime Administration and Safety Agency (NIMASA), Setana Energy Limited and DeeJones Petroleum and Gas Limited.

NEWS LETTERS

As participants juggled between various sessions and activities on each day of the conference, they increasingly relied on the daily newsletter to catch up on activities they may have missed out on. Thanks to Rainoil Limited, Setana Energy and Techno Oil Limited, sponsors of the OTL Daily Newsletter.















THE OTL OPENING RECEPTION COCKTAIL

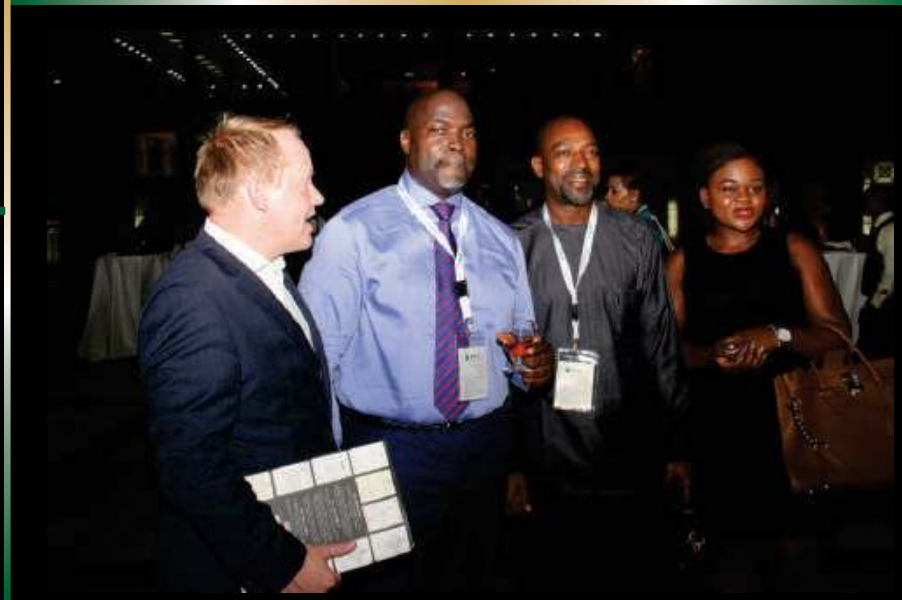


The OTL Opening Reception Cocktail was another classy and relaxing networking session where participants rolled up their sleeves after a full day of brainstorming to unwind. The host and sponsor was Integrated Oil and Gas Limited. On ground at the reception was the chief host and chairman of Integrated oil and Gas and former Minister for Interior affairs (Nigeria) Captain Emmanuel Ihenacho in the company of his lovely wife, Lucy Ihenacho to welcome guests. A special welcome address was given by the Managing Director of the company Mr. Temi Ogunbanjo.



The event held on the pool terrace of the Oriental Hotel Lagos overlooking the calm Lagos lagoon waters which treated all to its breezy fresh air. It was indeed a memorable evening. What made it such a memorable evening? Was it the good wine? Great saxophone music? A thrilling band, comedy and laughter? The stylishly packaged souvenirs? Great company and a great host? Look through the pictures and tell for yourself.











THE RED CARPET

The Red carpet was greeted with pomp and pageantry as guests gathered for the OTL 2015 Downstream Pre-Dinner Cocktail. The sector players strutted onto the OTL 2015 red carpet with a single mission – each to outdo the other. The gentlemen looking all suave and dapper and ladies all gorgeous. Company after company, sponsor after sponsor, exhibitor after exhibitor, and guest after guest took their turns as each struck a pose on the OTL Downstream Industry Dinner Red Carpet while good music and fine wine held sway.











The Annual OTL Africa Downstream Dinner held on Thursday 29th October at the banquet hall of the Lagos Oriental Hotel, Nigeria. The dinner was sponsored by Petrocam Trading SA and Vitol. It was as always a memorable evening as the crème of the Downstream oil and gas sector were present to witness the climax of the African Downstream Week.



Tables were delicately laid with the finest wines. The best of culinary skills were engaged, the hall was alive with the matching colour combinations from both The OTL 2015 Downstream Industry Dinner sponsors Vitol (Orange) and Petrocam (Black). At the Entry Call the doors of the hall were thrown open to guests who carefully identified their table numbers in an anticipation of an enjoyable evening.





The Chairman of OTL Africa Downstream Emeka Akabogu (Esq) presented the opening address. The Managing Director for Petrocam Trading (Pty) Ltd Mr Shiraz Gany and the Anthony Baranello of Vitol each gave a welcome address that set the pace for the evening. The best band in Africa - Sugar Band was on hand to serenade the audience, also on ground to add hearty laughter to the event was Nigerian best female comedian Helen Paul. The 3 course meal lived up to the finest traditions of culinary excellence, with a range of choice wines and champagne on offer.















This evening also provided an opportunity for the various stakeholders to appreciate the 2015 Sponsors who were recognised for the various roles they play in facilitating downstream oil and gas development in Africa. The final and closing address was given by The Chairman OTL Africa Downstream Week Advisory Board, Mr Reginald Stanley.

Guests gradually but very reluctantly made their way out each with the delicate gift boxes from the sponsors - Petrocam and Vitol. They also left with memories of the 2015 OTL Africa Downstream Week – of the sessions, the exhibition, the sumptuous lunches and great breakfasts. Of the classy dinner, the rivetting red carpet, the sheer energy of the sector and most of all, of the alliances they forged, the connections made and the one thing on every mind - the Countdown to OTL Africa Downstream Week 2016!

Big thanks to the Dinner Sponsors Vitol and Petrocam.





You Like



Your could be part of the milestone 10th edition of the OTL Africa Downstream Week by sponsorship, exhibition or delegate participation.

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AFRICA DOWNSTREAM

2016 EXPO

Africa's Downstream Destination

The 10th Oil Trading & Logistics Expo

23 - 26 October, 2016

Lagos Oriental Hotel, Nigeria

www.otlafrica.com

The Oil Trading and Logistics Expo is the premium business event for downstream oil and gas in Africa.

It covers the end-to-end value chain for downstream petroleum: refining, trading, shipping, marketing, storage terminals, logistics, retail, professional services and government. Incorporating an exclusive black tie dinner, a strategic conference with a range of networking sessions and the continent's only dedicated exhibition for downstream services, it is the one event to attend if your schedule permits of just one event this year.



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