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CALL FOR ABSTRACT

he 14th edition of the annual OTL Africa Downstream Week will be held in Lagos Nigeria from 25-28 October, 2020 with the theme: "Downstream: Expanding Energy Options; Renewing Markets".

Flowing from the theme this year, the OTL Secretariat invites interested persons and organisations to register their interest to speak to over 500 high-level delegates and 1,500 industry specific visitors who are there to network, do business and get the latest market insight at OTL Africa Downstream Week 2020.

Interested speakers should focus on trending issues and developments in Africa's downstream energy value-chain. For details and to view a list of our areas of focus, visit https://otlafrica.com/otl-2020-speaking-request-form/. The closing date for receiving abstracts is 25th May, 2020. All submissions should be made using the provided link.

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hemed Growth, Innovation and Technology, the 13th edition of OTL Africa Downstream Week has come and gone but through the pages of this book we recount our experiences and relive the memories.

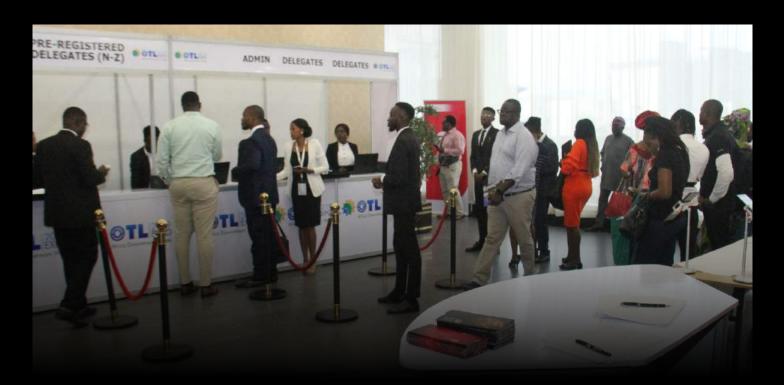
If you were part of OTL 2019 then savour the moments once again but if you missed out, OTL 2020 is just around the corner. Come join us!



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REGISTRATION



By 5pm on the evening of Sunday, October 27 2019, eager delegates and exhibitors thronged the Lagos Oriental Hotel venue for onsite registrations and collection of conference materials.

As usual, the ARS Conference Services team of smart and vibrant registration personnel warmly welcomed delegates from around the world with smiles and gentle hints to fast-track the process. The registration progressed seamlessly despite the number of excited participants who turned up that evening. Talking about growth, innovation and technology; the ARS on-site digitalized self-registration process further enhanced registration turnaround time. It was compelling to witness the steady influx of participants keen on completing their registrations even as the process stretched into the night. Nonetheless, onsite registration and accreditation of delegates continued from 8:00am daily throughout the duration of the continent's event.

In line with tradition, OTL gave out quality sponsor-branded conference materials and souvenirs at the registration point. The proud sponsors of the OTL 2019 conference materials were Petroleum Products Marketing Company (PPMC), Rainoil Limited, Akabogu and Associates and ARS Conference Services.





















DOWNSTREAM INNOVATION CHALLENGE







The reintroduced the 'Downstream Innovation Challenge' at the 2019 OTL Africa Downstream Week encouraging students from tertiary institutions to develop technology-based solutions that address significant issues and operational efficiency in the downstream petroleum sector.

Three institutions of higher learning comprising; Covenant University, Rivers State University of Technology and University of Lagos emerged as finalists for the challenge with high expectations for a cash prize of \$3000.

At the pre-opening session, student representatives from Covenant University focused on "Block Chain in the Supply Chain Management System for Tracking & Verifying Lubricants", contestants from Rivers State University of Technology made their pitch around "Software Development for the Design of Atmosphere Distillation Column for Proposed Mini-refineries in Nigeria", while University of Lagos made a presentation on a "Tanker Monitoring and Safety System".

o evaluate the submissions and final presentations of the finalists was a panel of judges comprising; The past Director General, Nigerian Maritime Administration and Safety Agency (NIMASA) and shipping expert, Mr Temisan Omatseye, Mr Tony Ogbuigwe, CEO, Pejad Consulting and Mr. Abiodun Dada, Head of Oil and Gas, Access Bank Plc.









OTL 2019 OPENING SESSION

he opening session of the 13th Oil Trading and Logistics Africa Downstream Week focused on achieving: DOWNSTREAM COMPETITIVENESS THROUGH GROWTH, INNOVATION AND TECHNOLOGY. Leading the opening remarks was Mr Adeyemi Adetunji, Chief Operating Officer, Nigerian National Petroleum Corporation (NNPC) Downstream, represented by Mallam Bala Wunti, Managing Director, Petroleum Products Marketing Company Limited (PPMC). Other speakers were Engr. Moses Olamide, Senior Technical Adviser/Chief of Staff to the Hon. Minister of State for Petroleum Resources (Representing the Minister), Hon. Lynda Chubalkpeazu, Chairman, House Committee on Maritime Safety, Education and Administration; Hon Dr. Alex Egbona, Deputy Chairman, House Committee on Petroleum Resources (Downstream); Sir Billy Okoye, Managing Director, Retail Division, Nigerian National Petroleum Corporation (NNPC), Mr Oluwole Akinyosoye, Deputy Director/Zonal Operations Controller, (Lagos) representing the Director, Department of Petroleum Resources (DPR), Mr Olasupo Agbaje, General Manager, Gas & Renewable Energy, Petroleum Products Pricing Regulatory Agency (PPPRA), representing the Executive Secretary, PPPRA and Mr Mahmud Tukur, Managing Director/Chief Executive Officer, Eterna PLC.



Mallam Bala Wunti
Managing Director
Petroleum Products Marketing
Company (PPMC)

Emeka Akabogu Chairman OTL Africa





Engr. Moses Olamide Senior Technical Adviser/ Chief of Staff to the Hon. Minister of State for Petroleum Resources



Hon. Lynda Chuba-Ikpeazu Chairman, House Committee on Maritime Safety, Education and Administration



Hon. Dr. Alex Egbona Deputy Chairman, House Committee on Petroleum Resources (Downstream)

Sir Billy Okoye

Managing Director, Retail
Division, Nigerian National
Petroleum Corporation (NNPC)





Mr Olasupo Agbaje General Manager Gas & Renewable Energy, Petroleum Products Pricing Regulatory Agency (PPPRA)

Mr Oluwole Akinyosoye Deputy Director/Zonal Operations Controller, Department of Petroleum Resources (DPR), (Lagos)





Mr Mahmud Tukur Managing Director/CEO Eterna PLC

EXHIBITION OPENING CEREMONY

he opening session gave way to the Exhibition Opening ceremony, where speakers at the opening session were once again led by Mallam Bala Wunti, Managing Director, Petroleum Products Marketing Company Limited (PPMC) who declared the 13th edition of the Oil Trading and Logistics (OTL) Africa Downstream Exhibition open.



(R-L): Mr Mahmud Tukur, Managing Director/CEO, Eterna PLC, Mallam Bala Wunti, Managing Director, Petroleum Products Marketing Company Limited (PPMC), **Sir Billy Okoye**, Managing Director, Retail, Division, Nigerian National Petroleum Corporation (NNPC), **Emeka Akabogu** Chairman, OTL Africa and Mrs Joyce Akabogu, Executive Director/Head of Secretariat, OTL Africa



A roll of drummers were on cue to celebrate the exhibition opening in the traditional africa way

EXHIBITION



he Africa Downstream Week 2019 exhibition hosted over 30 indigenous and international organisations and over 1500 unique visitors. The display of innovation and creativity in the exhibition arena was reflective of the dynamism and potential of operators in the industry. With a splash of contemporary and thought-provoking designs of booths, it was evident our exhibitors had raised the bar for brand showcase and projection.















































































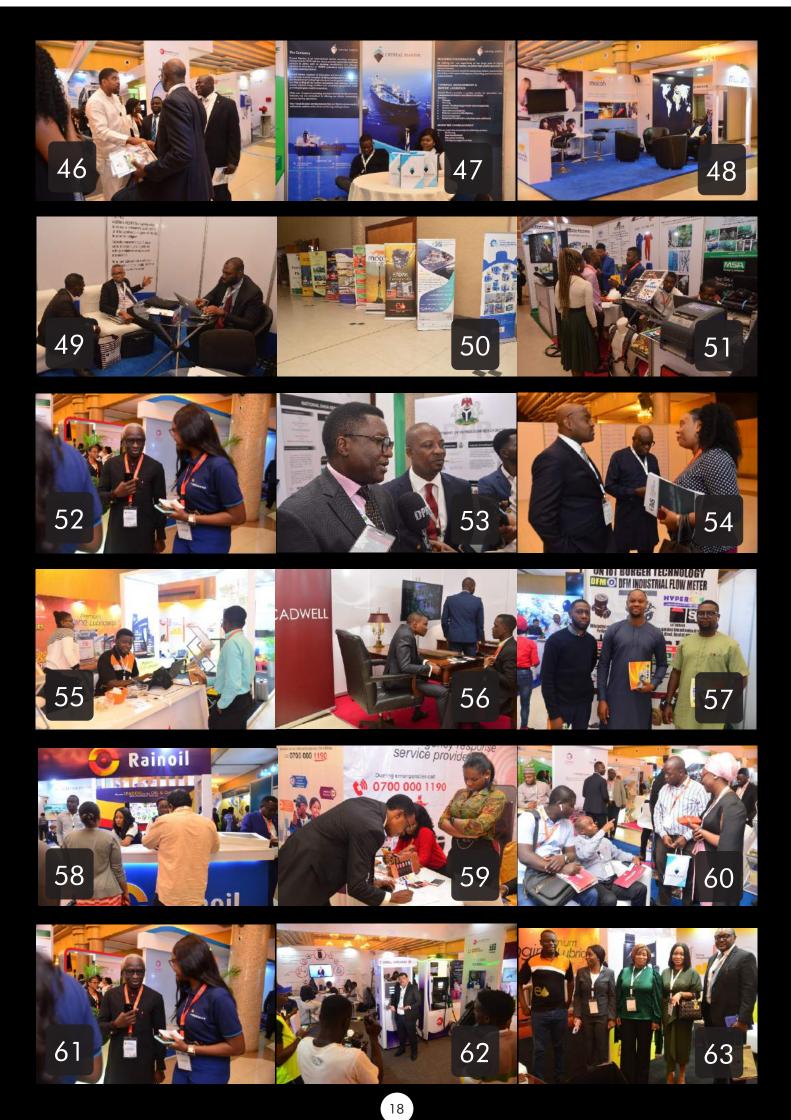




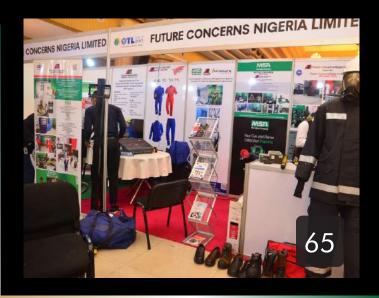


























































































































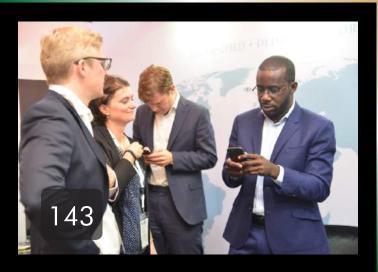






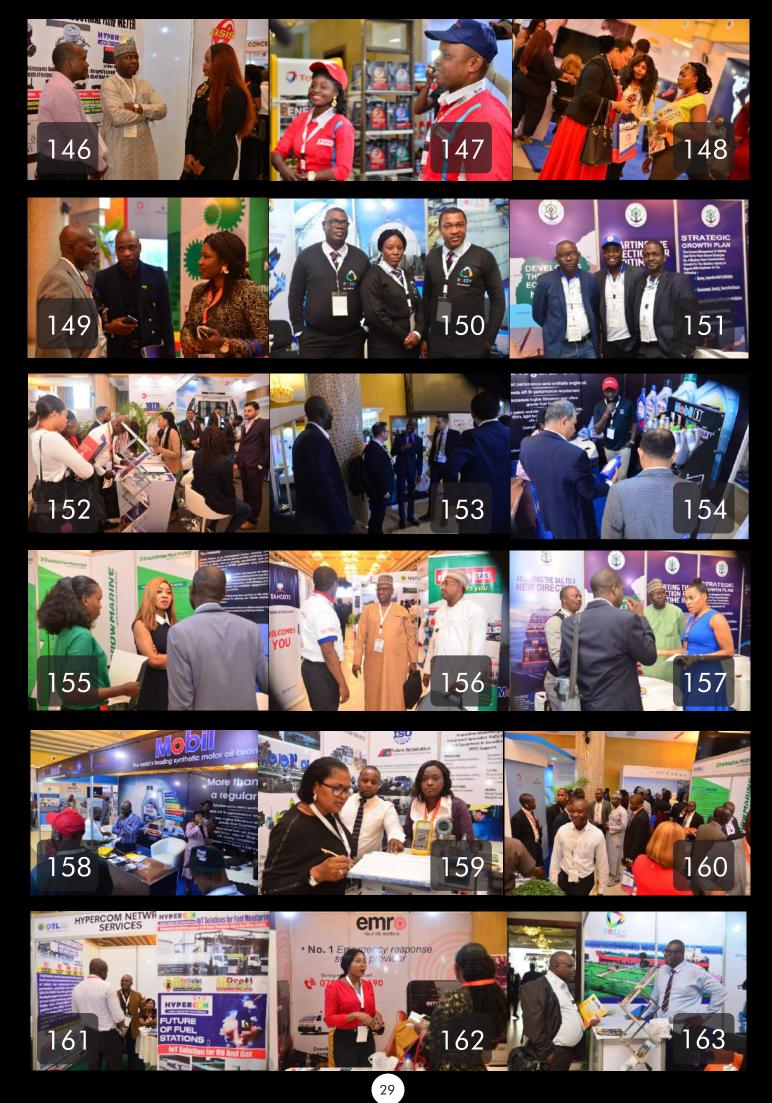




















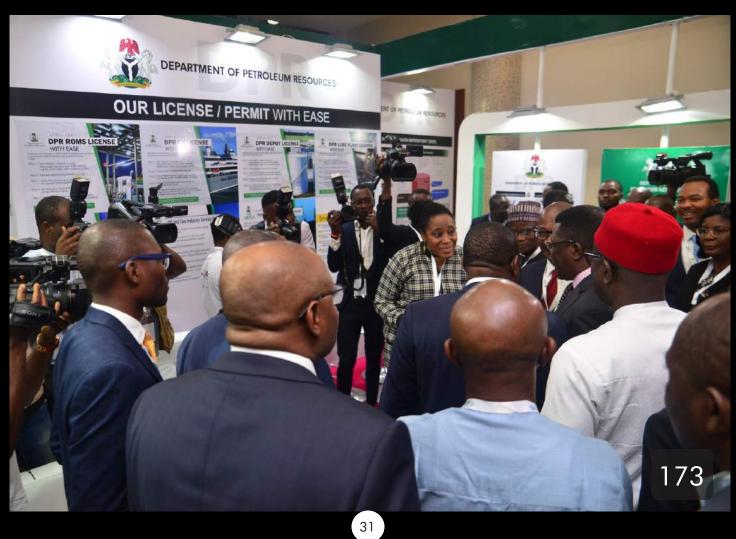




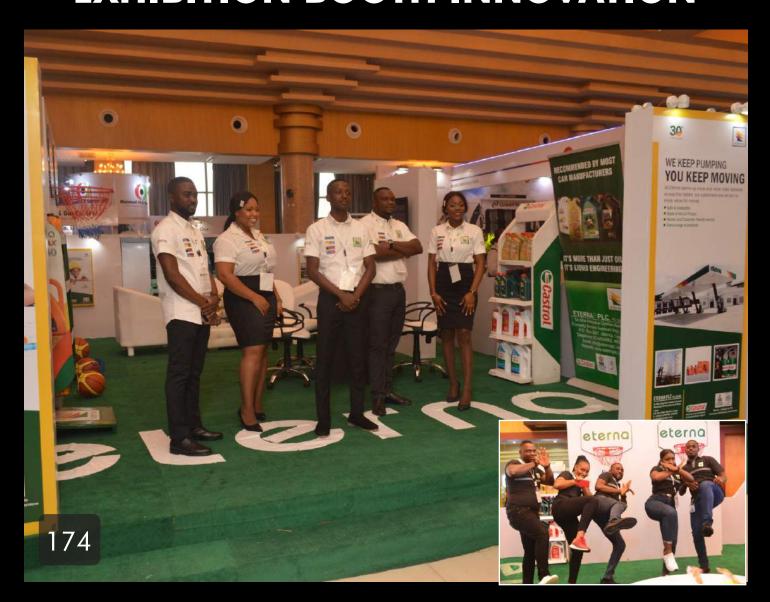








EXHIBITION BOOTH INNOVATION



With no shortage of creativity and ideas bursting out of every single exhibition space, deciding which the best branded exhibition booth was at the 2019 edition of the Africa Downstream Week was a herculean task. For us, the assignment was: taking cognisance of the of effort, technological innovation, personnel capacity, visitors' experience and engagement had gone into/played out in each space. We eventually narrowed down on Smartflow Technologies Limited, Rainoil Limited, AA Rano, Emadeb Energy Services and Eterna PLC, with Eterna PLC taking the lead as the winner.



GAMES AND PRIZES ARE APART!



terna Plc led fun activities and games at it's booth with its mini-basketball court, Smartflow was not left out with its massive scribble board and mini golf course. Emadeb Energy Services lived up its annual tradition of holding the crowd of participants spellbound at her booth with unending draws and prizes.



EXHIBITION

- PIC 1. (L-R) Nnamdi Obiagwu, General Manager Lubes, Eterna PLC; Mahmud Tukur, CEO, Eterna PLC, Sir Billy Okoye, Managing Director, NNPC Retail and Mrs Bunmi Agagu, Company Secretary/Legal Adviser, Eternal PLC brokering a deal.
- PIC 2. Industry Executives take a tour of the Dangote Oil Refinery exhibition booth.
- PIC 3. A cross-section of Rainoil representatives at the company's exhibition booth.
- PIC 4. Mrs Kikelomo-Ojo Awosika, EMADEB Energy Services Ltd., welcomes Balla Wunti, MD PPMC; Sir Billy Okoye, MD, NNPC Retail, Mr Emeka Akabogu and other industry executives to the company's exhibition booth.
- PIC 5. A cross-section of AA Rano Nigeria team and their Trafura Pte Ltd partners comprising Farouk Idris, General Manager, Engineering, AA Rano Nigeria Limited (3rd from Left), Mark Russell, Trafigura Pte Ltd, Ndana Zainab Jummai, Executive Secretary to the Managing Director AA Rano, (Centre), Ibrahim Abdu, Head, Corporate Branding and Info Tech, AA Rano (3rd from Right), Yusuf Kwande and others.
- PIC 6. Aerial view of visit at a Mainland Oil & Gas exhibition booth.
- PIC 7. Mallam Balla Wunti, MD, PPMC addresses journalists after a tour of the exhibition.
- PIC 8. A Glencore representative welcomes a visitor to the exhibition.
- PIC 9. Activities at Akabogu and Associates exhibition booth with the Associate, Ms. Olanma Erondu and Mr Chinedu Chukelu.
- PIC 10. Industry executives stop over at the DPR's stand during a tour of the exhibition.
- PIC 11. A gathering of participants at 11 Plc exhibition booth.
- PIC 12. (L-R) Mr. Stephen Oluwatobi, Coordinator, Covenant University (CU) participants; Sir Billy Okoye, Managing Director, NNPC Retail; Mallam Balla Wunti, MD, PPMC & Dolapo Adeyeye, Technical Director, Smartflow, Technologies Limited shake hands.
- PIC 13. Cross-section of delegates and visitors at The Havilah Maritime Services exhibition booth.
- PIC 14. Participants take a tour of NIMASA's exhibition booth.
- PIC 15. A Total PLC representative attending to visitors.
- PIC 16. Sir Billy Okoye, Managing Director, NNPC Retail; Mallam Balla Wunti, MD, PPMC and other dignitaries during a tour of Dozzy Oil and Gas exhibition booth.
- PIC 17. A cross-section of delegates and visitors at MOCOH's exhibition booth.
- PIC 18. Representatives of Trafigura Pte Ltd at their exhibition booth and Mr Yusuf Kwande of Quarhess Trading.
- PIC 19. Exhibiting delegates at Arrow Marine share information with a visitor.
- PIC 20. An OCEANNA representative pitches housing solutions to a delegate.
- PIC 21. A view of the Integrated Total Control Systems Limited's exhibition booth.
- PIC 22. Cross section of exhibitors and visitors at Extreme Industrials' exhibition booth.
- PIC 23. Representatives of Future Concerns Nigeria attending to visitor.
- PIC 24. A cross-section of visitors at the ASIS exhibition booth.
- PIC 25. A view of activities at the Cadwell exhibition booth.
- PIC 26. A view of the Energy Institutes' exhibition booth.
- PIC 27. A representative of Emadeb Energy Services Limited welcomes a visitor to the stand.
- PIC 28. Olanma Erondu, Associate, Akabogu & Associates engages a visitor at Akabogu & Associates space.
- PIC 29. A representative of Extreme Industrials Limited giving information to a prospective client.
- PIC 30. Exhibiting delegates at Arrow Marine share information with a visitor.
- PIC 31. Mobil lubricants attract visitors to the 11 Plc exhibition space.
- PIC 32. Activities at Reliance Infosystems Limited's exhibition booth.
- PIC 33. A view of The Havilah Maritime Services Limited's Exhibition booth.
- PIC 34. A cross-section of Exhibitors at the Extreme Industrials' stand.
- PIC 35. A cross section of personnel at EMRO's exhibition booth.
- PIC 36. A Mainland Oil representative catering to industry inquiries.
- PIC 37. Team Rainoil strike one for the camera.
- PIC 38. (R-L) Simon Ogden, Glencore; Olabanjo Alimi, Corporate Development Leader; Abayomi Awobokun, CEO, ENYO Retail and Supply and other participate.

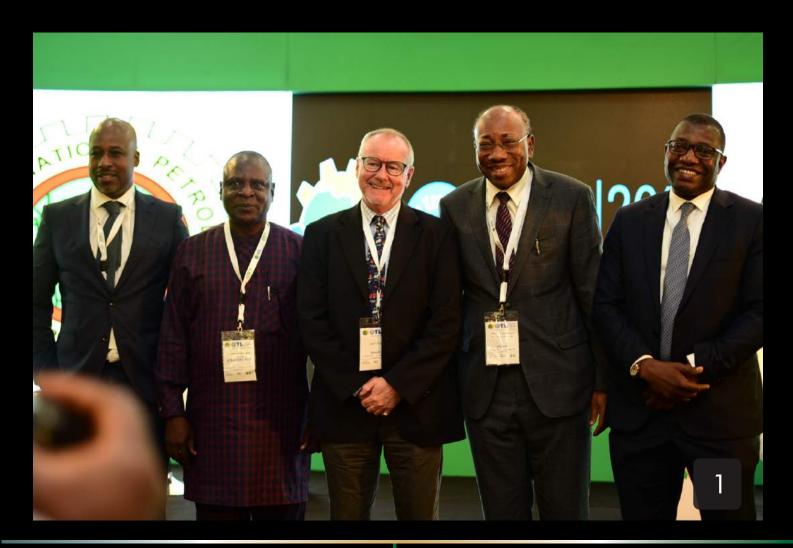
- PIC 39. ARS exhibiting delegate attending to a visitor.
- PIC 40. Milin Shah, Managing Director of Smartflow Technologies and Munir Azizullah from Leighton O'Brien.
- PIC 41. Frank Nze, Blueseas Maritime, Yusuf Kwande and delegates from Trafigura.
- PIC 42. (L-R): Ayuba Loko, Lead, Retail, Eterna Plc (L); Olawuyi Emmanuel, EMADEB Energy Services with visitors.
- PIC 43. Siddesh Sawant interacting with a delegate at Smartflow's exhibition booth.
- PIC 44. Daniel Olabode and a colleague from Future Concerns Nigeria engage visitors at the Exhibition.
- PIC 45. A visitor signs the Smartflow Technologies 10th Anniversary wish board.
- PIC 46. Mamemo Ibru, Managing Director, Ibafon Oil LTD & FZE (L), Babatunde Adesina, Relationship Manager, Upstream 2 Energy Bank, UBA and other delegates network and exchange contacts.
- PIC 47. A display of Arrow Marine's Exhibition Booth.
- PIC 48. A view of Mocoh's booth.
- PIC 49. Victor Onyegbado, Partner, Akabogu & Associates (2nd left), Chinedu Chukelu, Associate, Akabogu & Associates and a visitor at the firm's exhibition booth.
- PIC 50. Sponsor's and Exhibitors' banners on display.
- PIC 51. Engagement at Future Concerns' exhibition booth.
- PIC 52. Visitors interact at exhibition.
- PIC 53. Mr Oluwole Akinyosoye, Zonal Operations Controller, Lagos, DPR; Mr Paul Osu, Head, Public Affairs, DPR.
- PIC 54. Mohammed Sani Bello and Mohammed Sani Umar of PPMC with a visitor.
- PIC 55. Emadeb Energy Services receiving guests at their exhibition booth.
- PIC 56. Discussions at Cadwell's exhibition stand.
- PIC 57. Visitors at OTL.
- PIC 58. Engagement at Rainoil's exhibition booth.
- PIC 59. A visitor fills out an information register at EMRO's exhibition booth.
- PIC 60. Ndana Zainab Jummai, Executive Secretary to the Managing Director (R) and Mr Ola Obitusin of AA Rano Nigeria Limited engages visitors to the AA Rano exhibition stand.
- PIC 61. Visitors interact at exhibition.
- PIC 62. A presentation at Smartflow Technologies Limited's Exhibition booth.
- PIC 63. (L-R): Olawuyi Emmanuel, EMADEB Energy Services; Mrs Kikelomo-Ojo Awosika (2nd from left); Mrs Ijeoma Achodo, Business Development Manager, EMADEB Energy Services Limited; Christabel Aniemeka, Waltersmith Petroman Oil Ltd; and Olufemi Adewole, DAPPMA.
- PIC 64. Austin, a Rainoil Media Rep and a Delegate from Eterna Plc.
- PIC 65. A view of the Future Concerns exhibition booth.
- PIC 66. Engagements at AA Rano's exhibition booth.
- PIC 67. ASIS Exhibition Booth delegates prepping to receive visitors.
- PIC 68. Affiong Okon; Mohammed Sani Umar; Dorris Isaac; Dr Bala David; Aisha Katagum; Hajara Muhammad and other delegates at NNPC's exhibition stand.
- PIC 69. Media engagement at Smartflow Technologies' exhibition booth.
- PIC 70. Visitors' engagement at EMRO's exhibition booth.
- PIC 71. Visitors discussing at Hypercom Network Services' booth.
- PIC 72. R-L: Akinde-Peters Tosin; Mohammed Sani Bello; Bala Wunti, MD, PPMC); Olopade Tofunmi; Onyeali David; Mohammed Sani Umar and colleagues at the Exhibition.
- PIC 73. Discussions at DPR's exhibition booth.
- PIC 74. Delegates at exhibition.
- PIC 75. Olanma Erondu and Busa Inem, Associates, Akabogu & Associates attending to delegates at Akabogu & Associates' exhibition booth.
- PIC 76.

 L-R Mr Anthony Chiejina, Chief Corporate Communications Officer; Roseline Okere; Mr Vincent Groote, Director Sales, Twister BV; Mr Rakesh Nagpal, GM, Marketing and Sales; Mr. Edwin Devakumar, Group Executive Director, Capital Projects & Portfolio Development; Mr Mahavir Singh, DGM, Brand Promotion; Dr Oputa and Mr Osunsakin Adelani.

- PIC 77. Activities at the exhibition.
- PIC 78. 4th Left Dr Bala David, ED, Commercial, PPMC; Mohammed Sani Bello, Mohammed Sani Umar of PPMC; Engr. Ahmed Danladi, GM, Pipelines, NPSC; Ebika Onyeama and other delegates.
- PIC 79. Visitor's and Delegates at EMADEB's exhibition booth
- PIC 80. Nnamdi Obiagwu, GM, Lubes, Eterna PLC; Mr. Mahmud Tukur, MD/CEO, Eterna PLC, Oluseyi Oyedele, Internal Control and Audit Manager; Sir Billy Okoye, MD, Retail Division, NNPC and a team member of Eternal PLC
- PIC 81. Bunmi Agagu, Company Secretary/Legal Adviser, Eterna Plc converses with Olawuyi Emmanuel, EMADEB Energy Services
- PIC 82. Engaging with delegates at NIMASA's exhibition booth
- PIC 83. Ijeoma Ogbonna and Chika Timothy at The Havilah Maritime Services' exhibition booth
- PIC 84. Visitors at 11Plc's booth
- PIC 85. Wilson Kubaye, General Manager, The Havilah Maritime Services; Chika Timothy;
 Agnes Fouffe; Otega Aguke; Lovena Okwofu and Dennis Abaje at The Havilah Maritime
 Services' exhibition booth
- PIC 86. Christabel Aniemeka, Waltersmith Petroman (Centre) and other delegates
- PIC 87. Exhibiting Delegates of Mainland Oil and Gas
- PIC 88. Delegates from MOCOH
- PIC 89. Toluwalope Osaigbovo, Smartflow Technologies Limited (L) with a visitor
- PIC 90. A view of activities at Reliance Infosystems' exhibition booth
- PIC 91. ljeoma Achodo of EMADEB engages colleagues.
- PIC 92. Participants gather at 11 Plc exhibition booth.
- PIC 93. (L-R) Mallam Balla Wunti, MD, PPMC; Sir Billy Okoye, MD, Retail Division, NNPC; Hon. Dr. Alex Egbona, Deputy Chairman, House Committee Petroleum Resources (Downstream) and Mr Oluwole Akinyosoye from DPR during a tour of the exhibition area.
- PIC 94. Lady Ada Chukwudozie, Group Executive Director, Dozzy Group overseeing affairs with her Team, Ohsa Ewuzie; Amaechi Ifedinezi and Ann Mbainfo.
- PIC 95. A Mainland Oil exhibiting delegate attending to industry inquiries.
- PIC 96. Dr George Nicolaides, Director, Refining Operations, Dangote Oil Refinery Limited (centre) and Bessy Nabena, Dangote Oil Refinery (R) in a chat with a delegate of Dangote Oil Refinery Ltd.
- PIC 97. Hajara Muhammad (2nd left); Affiong Okon and a colleague at NNPC'S exhibition booth.
- PIC 98. Mr Mahmud Tukur, MD/CEO, Eterna Plc shows off Eterna's exhibition booth to Mrs Tukur.
- PIC 99. Jemila Alfa, Vitol S.A and Hauwa Alfa, Litasco Pty.
- PIC 100. Dolapo Adeyeye, Technical Director, Smartflow Technologies Limited conducts a simulation of his company's services for visitors.
- PIC 101. Mr Vincent Groote, Director Sales, Twister BV; Mr Rakesh Nagpal, GM, Marketing and Sales; Mr Mahavir Singh, DGM, Brand Promotion of Dangote Oil Refinery limited attending to a visitor at Dangote's exhibition booth.
- PIC 102. Interacting session at Reliance Infosystems.
- PIC 103. Faith Uwha (left) and Bunmi Agagu (far right) and colleagues.
- PIC 104. A view of 11PLC's booth.
- PIC 105. Ann Mbainfo, Dozzy Oil's representatives at the company's exhibition booth.
- PIC 106. Exhibitors at OCEANNA's booth.
- PIC 107. Ndana Zainab Jummai, Executive Secretary to the Managing Director, AA Rano Nigeria Limited (R) and her team at the AA Rano exhibition stand.
- PIC 108. Representatives of Extreme Industrial with a visitor.
- PIC 109. A cross-section of delegates at the exhibition.
- PIC 110. Delegates at exhibition.
- PIC 111. Mohammed Sani Bello; Mohammed Sani Umar and Ahmed Danladi, GM, Pipelines, NPSC.
- PIC 112. Mr Olanrewaju Alliyu and Mr Uzoeze of Eterna Plc having a chat at Eterna Plc's exhibition booth.

- PIC 113. Delegates networking at the exhibition.
- PIC 114. Gift Edozie; Ogonnah Ejezie; Ayanyinka Ayanlowo and Chiamaka Uwadoka of Rainoil
- PIC 115. Delegates networking at the exhibition.
- PIC 116. Olawuyi Emmanuel, EMADEB Energy Services (R) and Mr Iniapanko
- PIC 117. Delegates networking at the exhibition.
- PIC 118. R-L: Mr Atiku Abubakar, COMD, NNPC and a colleague.
- PIC 119. Mr Nnamdi Obiagwu and Mr Mahmud Moddibo of Eterna Plc interacting with visitors.
- PIC 120. Visitors at the exhibition.
- PIC 121. Patrick Adaba and Bessy Nabena engage with visitors at the Dangote Oil Refinery
- PIC 122. Milin Shah, Managing Director, Smartflow Technologies Limited meets and greets delegates.
- PIC 123. Delegates having a conversation.
- PIC 124. Ayuba Loko, Lead Retail, Eterna PLC and Munir Azizullah from Leighton O'Brien.
- PIC 125. A delegate with two (2) exhibiting delegates.
- PIC 126. Exhibition personnel and delegates at Arrow Marine's Exhibition booth.
- PIC 127. Sir Billy Okoye, MD, NNPC Retail addressing Team NNPC.
- PIC 128. A view of ASIS Exhibition Booth.
- PIC 129. Client Engagement at NIMASA's exhibition booth.
- PIC 130. Engr. Ahmed Danladi and other delegates.
- PIC 131. ASIS representatives engage visitors and delegates at the exhibition.
- PIC 132. Mr Rakesh Nagpal, GM, Marketing and Sales; Mr Osunsakin Adelani; Mr Vincent Groote, Director Sales, Twister BV; Mr Mahavir Singh, DGM, Brand Promotion of Dangote Oil Refinery limited at Danogote's exhibition booth.
- PIC 133. (L-R) Mr. Mahmud Tukur, CEO, Eterna PLC; Abayomi Awobokun, CEO, ENYO Retail & Supply and Nnamdi Uzoeze, Eterna PLC.
- PIC 134. Ibrahim Abdu (2nd from right) with guests at AA Rano's exhibition booth.
- PIC 135. Visitors and delegates at the ASIS exhibition.
- PIC 136. Cross section of delegates and visitors at NIMASA's exhibition booth.
- PIC 137. Mr Olanrewaju Alliyu of Eterna Plc and a visitor.
- PIC 138. Exhibiting Delegate attending to a delegate at Dangote's exhibition booth.
- PIC 139. A representative of Extreme Industrials Limited giving information to a prospective client.
- PIC 140. 3rd from left: Doris Isaac; Engr. Bala David, ED (Commercial), PPMC; Ms Affiong Okon; Mrs. Aisha Ahmadu Katagum, GGM, NNPC Shipping (2nd from right), flanked by NNPC delegates.
- PIC 141. Mr Nsikan Usoro of Mainland Oil & Gas and a visitor.
- PIC 142. Mr Olabanjo Alimi and a visitor.
- PIC 143. Mr Samuel Akinfala and other delegates' from Glencore.
- PIC 144. An OCEANNA exhibiting delegate pitches company's services to a visitor.
- PIC 145. Mr. Mahmud Tukur, CEO, Eterna PLC (centre) flanked by exhibiting delegates of Eterna Plc.
- PIC 146. Interactions at the Exhibition.
- PIC 147. Exhibiting Delegates at Total exhibition Booth.
- PIC 148. Louise Oluwole-Emeya of PPPRA and visitors at the Exhibition.
- PIC 149. Visitors at the Exhibition.
- PIC 150. (L-R) Amaechi Ifedinezi, Head of Marketing, Ann Mbainfo and Olisa Ewuzie of Dozzy Group.
- PIC 151. Ibrahim Mohammad Yakubu; Barr. Saliu Bashir of NIMASA and a colleague.
- PIC 152. Client engagement at Smartflow's exhibition booth.
- PIC 153. Delegates exchange pleasantries.
- PIC 154. Visitors show interest in Mobil lubes displayed at 11 Plc's exhibition booth.
- PIC 155. Exhibiting delegates attending to delgates at Arrow Marine's booth.
- PIC 156. Mr Farouk Idris of AA Rano interacting with Mr Sahabi Tukur of Borkir and a colleague at the exhibition.
- PIC 157. Engagement at NIMASA's exhibition Booth.

- PIC 158. A cross section of 11 Plc's exhibition space.
- PIC 159. Delegate supplies contact details at Future Concerns Nigeria's exhibition booth.
- PIC 160. Interactions at the exhibition.
- PIC 161. Client engagement at Hypercom Network Services.
- PIC 162. EMRO Exhibiting delegate attending to a visitor.
- PIC 163. Amaechi Ifedinezi receiving Mr Jackson Njoka, GM, Afri-Inspect Limited at Dozzy Group's Exhibition Booth.
- PIC 164. Mr Vincent Groote, Director Sales, Twister BV (3rd left); Blessing Iyere (2nd right) and visitors at the Dangote Oil Refinery Limited's exhibition booth.
- PIC 165. Mr Isichie Osamgbi, DDPR, NIMASA (center) and Hadiza Abu of NIMASA receiving Capt. David Oboma and other guest at NIMASA's exhibition booth.
- PIC 166. Mumuni Dagazau, former Chief Operating Officer, AA Rano Nigeria Limited (R) chats with a visitor.
- PIC 167. A cross-section of delegates at the Mocoh's exhibition booth.
- PIC 168. Mrs. Aisha Ahmadu Katagum, GGM, NNPC Shipping (2nd from right and Team NNPC.
- PIC 169. Delegates and Exhibitors eagerly anticipating the EMADEB Energy Services give-away draws during the exhibition.
- PIC 170. Mr Emeka Akabogu, Convener, OTL Africa Downstream Week and Olufemi Adewole, ES, DAPPMA.
- PIC 171. Activities at MOCOH's exhibition booth.
- PIC 172. Delegate supplies contact details at Rainoil's exhibition booth.
- PIC 173. Cross section of dignitaries and delegates at DPR's exhibition booth.
- PIC 174. Cross section of Eterna Plc's exhibiting delegates.
- PIC 175. Exhibiting delegate welcomes guet to AA RANO's exhibition booth.
- PIC 176. Dolapo Adeyeye engages visitors at Smartflow's Exhibition Booth.
- PIC 177. Games at Eterna Plc's booth.
- PIC 178. Games at Smartflow's exhibition booth.
- PIC 179. Dolapo Adeyeye, Technical Director/Founder, Smartflow Technologies Limited; Andrew Ezeukwu, Senior Sales Executive, Smartflow; Tolulope Osaigbovo celebrates with Oluwaseun Adebayo, Smartflow Technologies Limited, winner of the Generating Set prize won at the EMADEB draws.



CONFERENCE SESSIONS

LEAN FUELS, METERS AND MEASURES: THE QUEST FOR LOW SULPHUR AND FULL TANKS formed the crux of the second session of the OTL Africa Downstream Week. It had as Chairman, Mr Victor Eromosele, Chairman, Mentor Energy Consulting Limited, while the panel comprised Mr Mahmud Tukur, Chief Executive Officer, Eterna Plc; John Elisha Lahu of National Oil Spill Detection and Response Agency (NOSDRA); Gary Still, Managing Director, CITAC and Mallam Bala Wunti, Managing Director, Petroleum Products Marketing Company (PPMC). The session was sponsored by the NNPC.



























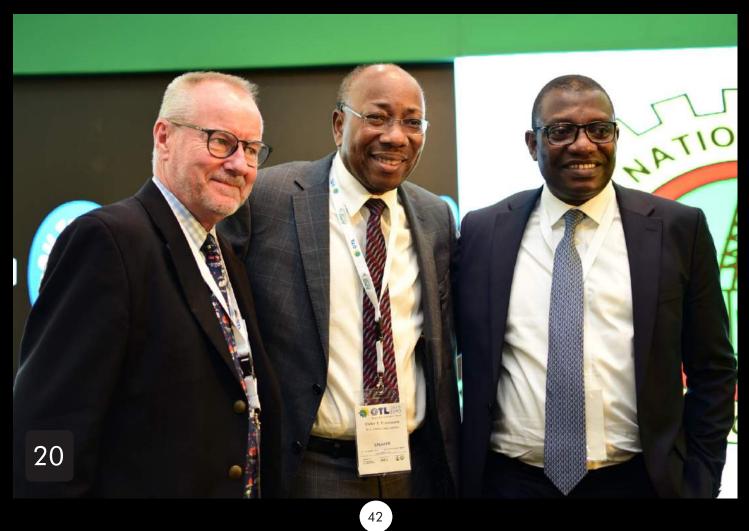
















he third and final session on day one of the conference examined DEPOTS, PIPELINES AND FLEETS – POLICY AND OPERATIONS FOR SUSTAINABLE DOWNSTREAM ASSETS AND INFRASTRUCTURE. Dr Gabriel Ogbechie, Group Managing Director, Rainoil Limited chaired the session that comprised Barr. Luke Anele, Managing Director, Nigerian Pipelines and Storage Company (NPSC) represented by Engr Ahmed M. Danladi, Executive Director Pipelines, Hajia Amina Maina, Deputy President, DAPPMA; Mr Bala David, Executive Director (Commercial) Petroleum Products Marketing Company (PPMC); Rabiu Abdulmutalib, General Manager, Operations, Total Nigeria Plc and Mumuni Dagazau, Chief Operating Officer, AA Rano Nigeria Limited. Rainoil Limited and Total Nigeria Plc collaborated to sponsor the third session.





































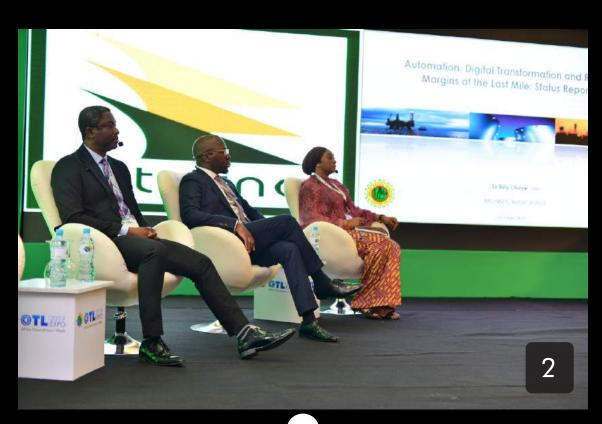








he focus of the fourth session was AUTOMATION, DIGITAL TRANSFORMATION AND RETAIL MARGINS AT THE LAST MILE: STATUS REPORT. Discussants for the topic included Sir Billy Okoye, Managing Director, Retail Division, Nigerian National Petroleum Corporation (NNPC); Mr Dolapo Adeyeye, Founder, Smartflow Technologies Limited, Mr Nnamdi Obiagwu, General Manager, Lubes, Eterna PLC; Mr Abayomi Awobokun, Managing Director, ENYO Retail & Supply Limited and Hajia Amina Maina, Chief Operating Officer, MRS Holdings Limited. The session was solely sponsored by Eterna Plc who's CEO, Mahmud Tukur also doubled as Coordinator. The session was also part of the activities marking the 30th anniversary of Eterna Plc.

































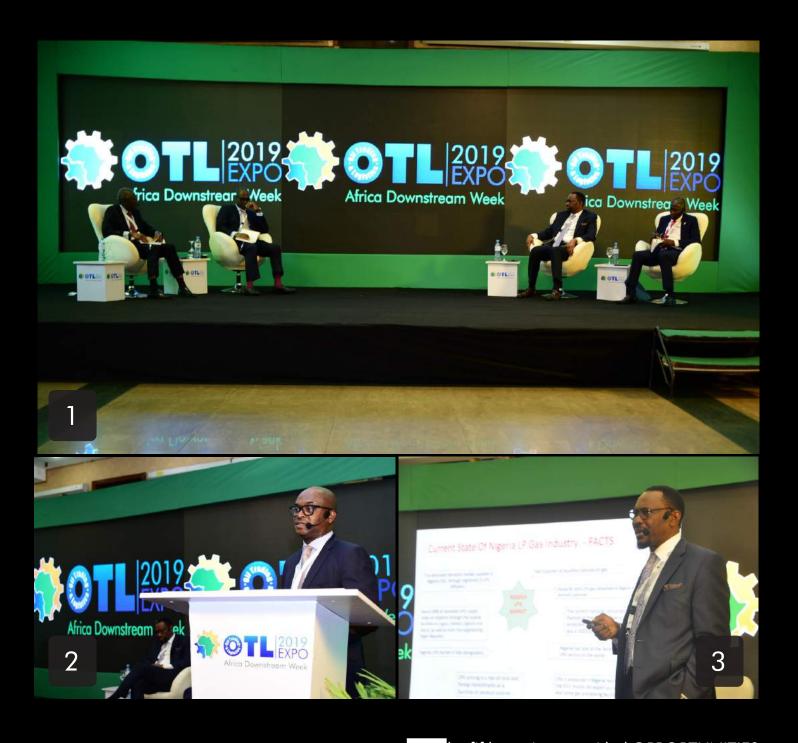














he fifth session was titled OPPORTUNITIES
AND CONSIDERATIONS FOR
EXPANSION OF LPG AND LUBRICANTS'
MARKETS. It was chaired by Mr Anthony
Ogbuigwe, Managing Consultant, PEJAD
Nigeria Limited, while Mr Dayo Adesina, Senior
Special Adviser, Domestic Gas/Programme
manager (Office of the Vice President), National
LPG Expansion Implementation Plan; Nuhu
Yakubu, President, Nigeria Liquefied Petroleum
Gas Association (NLPGA) and Mr Emeka
Obidike, General Secretary, Lubricant
Producers Association of Nigeria (LUPAN)
constituted the rest of the panel.



















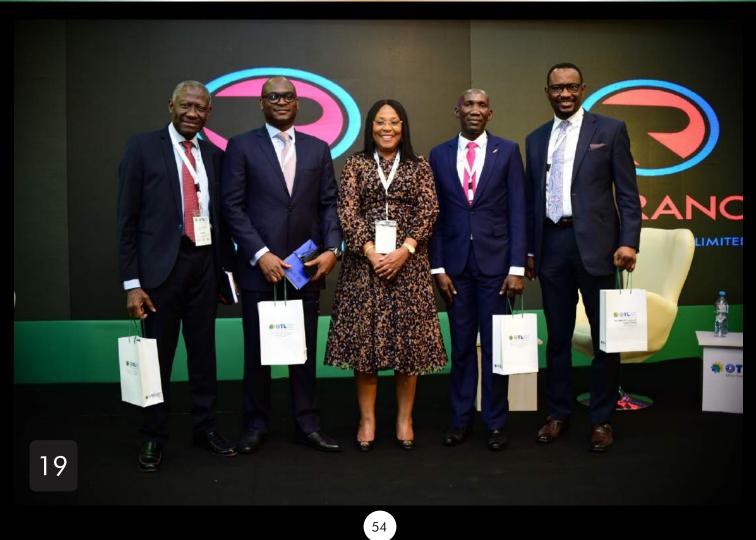












MPACT OF THE DANGOTE REFINERY ON THE WEST AFRICAN PETROLEUM PRODUCTS MARKET was the theme of the sixth and final session on day two of the event. The panel was chaired by Mr Edwin Devakumar, Group Executive Director (Capital Projects & Portfolio Development). Other discussants where directors from the Dangote Oil Refinery- Mr Srinivas Rachakonda, Director, Business Strategy, Dangote Refinery and Petrochemical Limited; Mr George Nicolaides, Director, Refining Operations; Mr Daryl Patterson, Director, International Supply & Trading, Dangote Refinery and Petrochemical Limited and Mr Tony Ogbuigwe, Managing consultant, PEJAD Nigeria Limited. It was solely branded by DANGOTE.











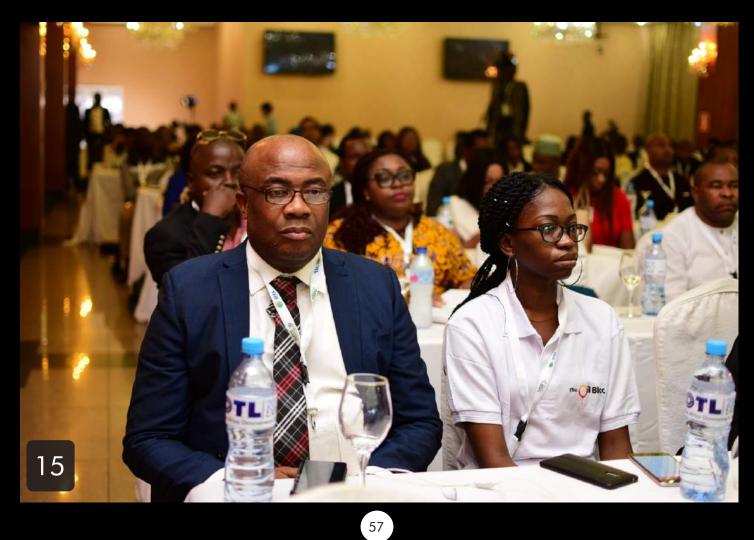
































he session on SHIP TO SHORE AND EFFICEINCY OF SHIPPING PETROLEUM AND CRUDE OIL was the seventh session of the event. Panelists for the session were Mrs. Aisha Ahmadu Katagum, Group General Manager, NNPC Shipping; Dr. Dakuku Peterside, Director General, Nigerian Maritime Administration and Safety Agency (NIMASA), represented by Capt. David Oboma; Dr. Mkgeorge Onyung, President, Ship Owners Association of Nigeria (SOAN); Vice Admiral Ibok-Ete Ekwe Ibas, Chief of Naval Staff, represented by Rear Admiral Ibikunle Olaiya, Director of Operations Naval Head Quarters; and Aminu Umar, President, Nigeria Ship Owners Association of Nigeria (NSAN); made up the panel. Emeka Akabogu, Senior Partner Akabogu & Associates and OTL convener was tasked with moderating the panel which was cosponsored by Nigerian Maritime Administration and Safety Agency (NIMASA) and Akabogu & Associates.



























ECHNOLOGY, CAPACITY AND THE SKILLS OF THE FUTURE FOR DOWNSTREAM OIL AND GAS OPERATIONS formed the crux of discussions in the penultimate session of the conference. Speakers assembled for this session included Dr. Clement Oghene, Director of Services Petroleum Training Institute (PTI); Dr. Ibilola Amao, Chief Executive Officer, Lonadek Resources Incorporated, Dr. Igbagara Princewill of the Federal University of Petroleum Resources, Effurun; and Mrs. Agnes Fouffe, Founder, ONG GAIA. The session was chaired by Mr Osten Olorunsola, President, Energy Institute (Nigeria).

































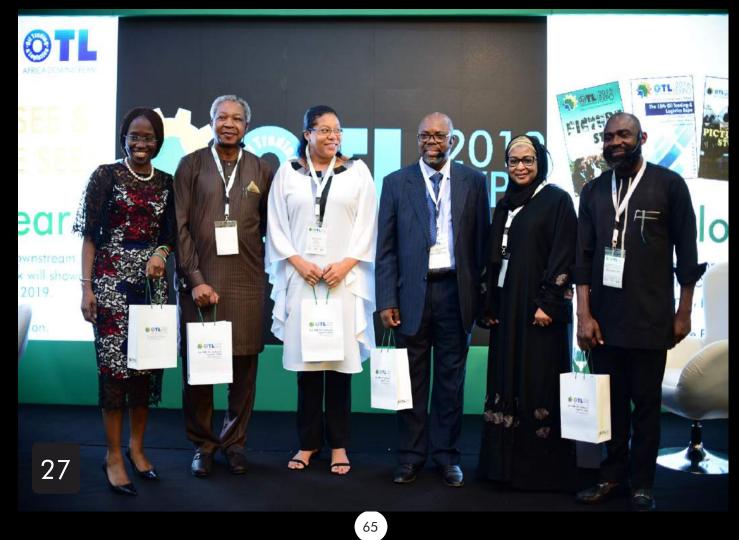


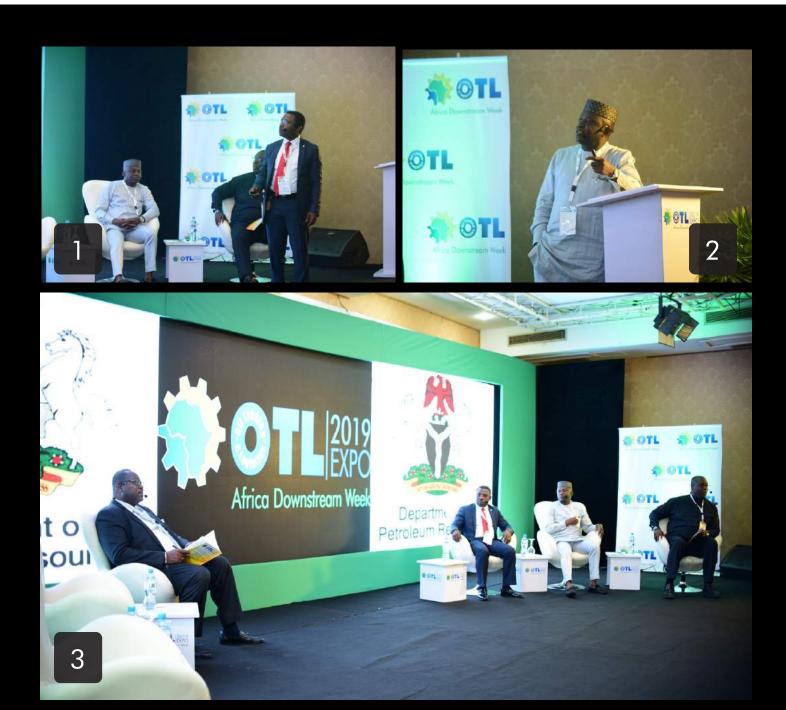












he final session of the OTL Africa Downstream Week 2019 featured discussions on POLICY, REGULATION, PRICING, MARKETS AND THE FUTURE OF DOWNSTREAM PETROLUEM IN NIGERIA. The session was sponsored by 11PLC and the Department of Petroleum Resources (DPR). Panellists included Mr. Ahmad Shakur, Ag. Director, Department of Petroleum Resources represented by Dr. Aken Musa; Abdulkadir Saidu Umar, Executive Secretary, Petroleum Products Pricing Regulatory Agency (PPPRA) represented by Mr Olasupo Agbaje, General



Manager, Gas & Renewable Energy, Petroleum Products Pricing Regulatory Agency (PPPRA) and Mr. Clement Isong, Executive Secretary, Major Oil Marketers Association of Nigeria (MOMAN). The session proceeded fluidly under the coordination of the chair, Mr. Tunji Oyebanji, Managing Director, 11 PLC.





































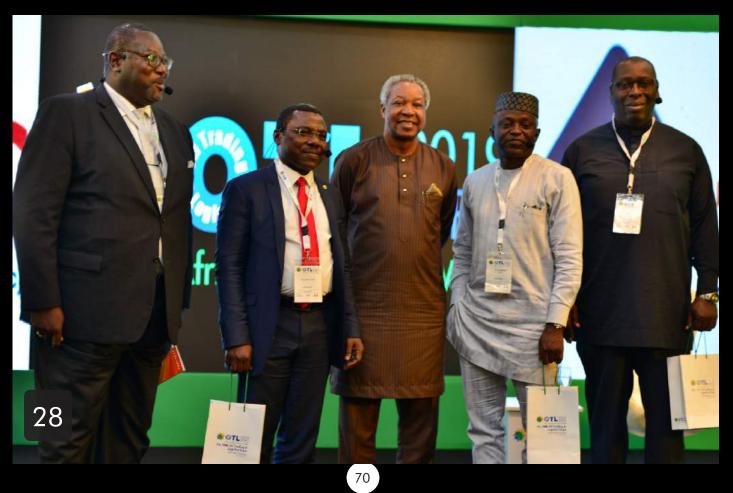












SESSION 2

- PIC 1. L-R: Mr Mahmud Tukur, MD/CEO, Eterna PLC; Mr John Elisha Lahu, NOSDRA; Gary Still, MD, CITAC; Mr Victor Eromosele, MD, Mentor Energy Consulting Limited and Mallam Balla Wunti, MD, PPMC
- PIC 2. Mr Victor Eromosele delivering address as session Chairman
- PIC 3. L-R: Gary Still and Mr Mahmud Tukur
- PIC 4.

 L-R: Mr Oluwole Akinyosoye, ZOC, DPR Lagos; Mallam Balla Wunti and Hon. Lynda Chuba-Ikpeazu, Chairman, House Committe on Maritime Safety, Education and Administration
- PIC 5. Mumuni Dangazau taking notes at the session
- PIC 6. Babatunde Adesina, Relationship Manager, Upstream 2 Energy Bank, UBA (Right) and delegates
- PIC 7. L-R: Jai Matthew and CK Ranganathan, both of Ashtavinayak Hydrocarbon Ltd at the session
- PIC 8. Otunba Kunle Folarin, Chairman, Port Consultative Council (PCC) contributing to the panel discussion.
- PIC 9. Rabiu Abdulmutalib, General Manager, Operations, TOTAL Nigeria PLC asking a question during plenaries
- PIC 10. R-L: Mr Emmanuel Omuojine, Head, Strategy & Business Development, Rainoil Limited and delegates from Rainoil Limited.
- PIC 11. Delegates the Conference session
- PIC 12. A cross section of delegates
- PIC 13. Delegates from Rainoil at the session
- PIC 14. A cross section of delegates
- PIC 15. Victor Onyegbado, Partner, Akabogu & Associates and another delegate during the conference session
- PIC 16. R-L Mrs Kudi Badmus, Executive Director Finance/Chief Finance Officer and Mr Adeoye Sokoya, GM, Strategy & Planning, Eterna Plc
- PIC 17. L-R: Mahmud Modibbo, General Manager Fuels, Eterna PLC; Chibuzor Ifeanyi, Vitol S.A; Mr Adeoye Sokoya, GM, Strategy & Planning and Mrs Kudi Badmus, Executive Director Finance/Chief Finance Officer, Eterna Plc.
- PIC 18. A delegate at the session.
- PIC 19. Students of Rivers State University of Technology in the Downstream Innovation Challenge.
- PIC 20. L-R: Gary Still, MD, CITAC; Mr Victor E Eromosele, MD, Mentor Energy Consulting Limited) and Mallam Bala Wunti, Managing Director, Petroleum Products Marketing Company (PPMC)

- PIC 1. L-R Dr Gabriel Ogbechie, GMD, Rainoil; Mumuni Dagazau, COO, AA RANO; Rabiu Abdulmutallib, GM, Total Nigeria PLC.; Hajia Amina Maina, COO, MRS Holdings Limited; Engr. Ahmed Danladi, ED, Pipelines, National Pipeline and Storage Company(NPSC), Dr. Bala David, ED, Commercial, Petroleum Product Marketing Company (PPMC).
- PIC 2. L-R: Hajia Amina Maina, Engr. Ahmed Danladi and Dr Bala David.
- PIC 3. L-R: Dr Gabriel Ogbechie, GMD, Rainoil; Mumuni Dagazau, COO, AA RANO; Rabiu Abdulmutallib, GM, Total Nigeria PLC.
- PIC 4. A cross section of delegates.
- PIC 5. Emeka Nkemakolam from Union Bank poses a question to the panelists.
- PIC 6. A cross section of delegates.
- PIC 7. Dr George Nicolaides, Director, Refining Operations, Dangote Oil Refinery and other delegates.
- PIC 8. A cross section of delegates.
- PIC 9. Dr Kenneth K Dagde, Coordinator, Rivers State University of Technology and a delegate.
- PIC 10. L-R Olarewaju Aliyu, Head Special Projects and Aviation, Eterna Plc and other delegates.

- PIC 11. A cross section of delegates
- PIC 12. Ada Chudi-Onyereri, NNPC and a delegate
- PIC 13. Faith Uwha, Legal Officer, Eterna Plc (center) and other delegates.
- PIC 14. Delegates at the conference session.
- PIC 15. Mrs. Hafsat Ambursa, Head of Sales and Market, A.Y.M Shafa.
- PIC 16. L-R: Ayuba Loko, Lead, Retail, Eterna PLC and Obinna Onwuzuruigbo, Head, Customer Service/Eastern Branch Manager, Eterna Plc
- PIC 17. Mr Daryl Patterson, Director, International Supply & Trading, Dangote Oil Refinery ® flipping pages of the programme of events
- PIC 18. Rabiu Abdulmutalib, General Manager, Operations, TOTAL Nigeria PLC and other delegates
- PIC 19. Dr Gabriel Ogbechie, GMD, Rainoil Limited delivering a paper for discussion at the conference
- PIC 20. Mumuni Dagazau, COO, AA RANO making a presentation at the conference
- PIC 21. Dr. Bala David, ED, Commercial, PPMC making a contribution to the session discussions.
- PIC 22. Engr. Ahmed Danladi, ED, Pipelines, NPSC making a contribution at the session
- PIC 23. Hajia Amina Maina, COO, MRS Holdings contributing to discussions.
- PIC 24. L-R: Rabiu Abdulmutallib, Dr Gabriel Ogechie, Mumuni Dagazau, Hajia Amina Maina, Engr. Ahmed Danladi and Dr. Bala David.

- PIC 1. L-R: Mr Mahmud Tukur, CEO, Eterna Plc; Sir Billy Okoye, MD, Retail Division, NNPC and Mr Dolapo Adeyeye, Technical Director/Founder, Smartflow Technologies Limited
- PIC 2. L-R: Mr Nnamdi Obiagwu, General Manager, Lubes PLC; Mr Abayomi Awobokun, Managing Director, Enyo Trading and Retail Limited; Hajia Amina Maina, Chief Operating Officer, MRS Holdings Limited.
- PIC 3. L-R: Mr Nnamdi Obiagwu & Mr Abayomi Awobokun applauding the speaker
- PIC 4. Mr Dolapo Adeyeye making a contribution during the session.
- PIC 5. L-R: Milin Shah, MD, Smartflow Technologies Limited; Olabanjo Alimi, Corporate Development Lead, ENYO Retail and Mr Abayomi Elebute, CEO, Energy360 Africa
- PIC 6. Mrs Mahmud Tukur (right) flanked by delegates of Eterna Plc.
- PIC 7. Chief Mrs Margaret Orakwusi, Chairman, Nigerian Ship Owners Forum and Mr Emeka Ugwu-Oju, CEO, M&M Investment
- PIC 8. Sir Billy Okoye making a contribution
- PIC 9. Hajia Amina Maina contributing to the panel discussions
- PIC 10. Mr Abayomi Awobokun shares insights with delegates.
- PIC 11. Hajia Amina Maina exchanging pleasantries with a delegate at the fourth session
- PIC 12. L-R: Obinna Onwuzuruigbo, Head, Customer Service/Eastern Branch Manager;
 Mahmud Modibbo, General Manager Fuels and Ayuba Loko, Lead, Retail, Eterna PLC
- PIC 13. Mrs Mahmud Tukur and delegates from Eterna PLC
- PIC 14. Mr Mahmud Tukur and Sir Billy Okoye shaking hands
- PIC 15. L-R: Mr Nnamdi Obiagwu, Mr Abayomi Awobokun, Hajia Amina Maina, Mr Mahmud Tukur, Mr Dolapo Adeyeye and Sir Billy Okoye, posing for a picture after the session
- PIC 16. Ashkay Saxena of Rainoil listens with rapt attention
- PIC 17. R-L: Mr Ariyimi Emani, Chairman/CEO, A&E Petrol Nigeria Ltd and Eyituoyo Misan at the session
- PIC 18. Lukman Maishanu, Supply and Trading, AYM Shafa (left); Mahavir Singh, DGM, Brand Promotion, (2nd left); Rakesh Nagpal, GM, Marketing and Sales, Dangote and other delegates.
- PIC 19. Atiku Abubakar, COMD, NNPC (center) and other delegates
- PIC 20. Libby George, Reuters (left) and a delegate making small talks.
- PIC 21. R-L: Ugo Chikwe of Leighton Petroleum and another delegate talking
- PIC 22. L-R: Mr Abayomi Awobokun, Hajia Amina Maina, Chief Ariyimi Emani, Mr Mahmud

Tukur, Sir Billy Okoye and Mr Emeka Akabogu at the end of the fourth session.

SESSION 5

- PIC 1. L-R: Mr Tony Ogbuigwe, Managing Consultant, PEJAD Nigeria Limited, Nuhu Yakubu, President, NLPGA, Mr Dayo Adesina, SSA Domestic Gas/Programme Manager, National LPG Expansion Implementation Plan, Office of the Vice President and Mr Emeka Obidike, General Secretary, Lubricant Producers Association of Nigeria
- PIC 2. Mr Dayo Adesina speaking at the session
- PIC 3. Nuhu Yakubu delivering a presentation.
- PIC 4. Mr Emeka Obidike giving insights on Lubricant production in Nigeria.
- PIC 5. Joyce Daniels, OTL Compere and a cross section of delegates
- PIC 6. Delegates listening to panel discussions at the Conference.
- PIC 7. Mahmud Tukur and a delegate.
- PIC 8. A cross section of delegates
- PIC 9. A cross section of delegates at the conference
- PIC 10. L-R Oyom A.E, DPR; Mrs Tee-Anioke Chinenyenwa Susan, Head of Trading, Masters Energy Oil and Gas Ltd and a delegate.
- PIC 11. Louisa Oluwole-Emeya of PPPRA at the Conference.
- PIC 12. R-L: Rakesh Nagpal, GM, Marketing and Sales; Mahavir Singh, DGM, Brand Promotion and Osunsakin Adelani of Dangote Oil Refinery Limited.
- PIC 13. A cross section of delegates
- PIC 14. Libby George and a colleague.
- PIC 15. Oghene Clement, HOD/Deputy Director, Training at PTI and Mrs Pat Igwebuike, Special Assistant to Executive Governor of Anambra State on Oil & Gas
- PIC 16. A cross section of AA Rano delegates
- PIC 17. Bunmi Ikhifa, Relationship Manager, UBA and another delegate
- PIC 18. Adeoye Sokoya, General Manager Strategy & Planning, Eterna Plc; Chibuzor Ifeanyi, VITOL and Mahmud Modibbo, GM, Fuels, Eterna PLC
- PIC 19. L-R: Mr Tony Ogbuigwe; Mr Dayo Adesina; Mrs Godrey Ogbechie, GED, Rainoil Ltd; Mr Emeka Obidike; Nuhu Yakubu

- PIC 1.

 L-R: Mr Daryl Patterson, Director, International Supply&Trading, Dangote Refinery and Petrochemical Ltd; Mr George Nicolaides, Director, International Supply & Trading, Dangote Refinery and Petrochemical Ltd; Mr Devakumar V.G Edwin, Group Executive Director Capital Projects & Portfolio Development, Dangote Industries Limited; Mr Srinivas Rachakonda, Director, Business Strategy, Dangote Refinery and Petrochemical Ltd and Mr Tony Ogbuigwe, Managing Consultant, PEJAD Nigeria Limited
- PIC 2. Mr Daryl Patterson, Director, International Supply&Trading, Dangote Refinery and Petrochemical Ltd contributing to discussion on refining
- PIC 3. Mr Tony Ogbuigwe share from his wealth of experience in refining.
- PIC 4. On-going discussion amidst panelist.
- PIC 5. Panelists dissecting issues at the conference.
- PIC 6. Mohammed Sani Umar, PPPRA and other delegates
- PIC 7. Delegates at the conference.
- PIC 8. A cross section of participants
- PIC 9. Rik Groves, Ocean Marine Solutions Limited paying rapt attention
- PIC 10. Srinivas Rachakonda, Director, Business Strategy, Dangote Refinery and Petrochemical Ltd in a conversation with a delegate
- PIC 11. Ify Akerele (R) and a guest
- PIC 12. R-L: Dr Mkgeorge Onyung, President, Ship Owners Association of Nigeria; Peter Olalere, SPA Ajibade & Co and a delegate
- PIC 13. R-L: Lukman Maishanu, Supply and Trading, AYM Shafa engages another delegate
- PIC 14. Delegates at the conference.
- PIC 15. Justice Onyemaechi, Head, Downstream and Energy Projects, UBA and a delegate
- PIC 16. L-R: Mr Devakumar V.G Edwin, Mr Srinivas Rachakonda and Mr Tony Ogbuigwe

- during the session
- PIC 17. L-R: Mr George Nicolaides and Mr Daryl Patterson during the session
- PIC 18. Dr Bala David, ED, Commercial, PPMC presenting a gift to Mr Devakumar V.G Edwin
- PIC 19. Lady Ada Chukwudozie, GED, Dozzy Group and Dr Mkgeorge Onyung, President, SOAN in a conversation during the session
- PIC 20. L-R: Mr Srinivas Rachakonda, Mr George Nicolaides, Mr Daryl Patterson, Mr Bala David, Engr. Tony Ogbuigwe, Mr Devakumar Edwin and Mr Emeka Akabogu.

SESSION 7

- PIC 1. L-R: Captain David Oboma (representing Dr Dakuku Peterside DG, Nigerian Maritime Administration and Safety Agency); Mrs Aisha Katagum, Group General manager, NNPC Shipping; Mr Emeka Akabogu, Chairman, OTL Africa; Dr MkGeorge Onyung, President, Ship Owners Association of Nigeria; Aminu Umar, President, Nigeria Indegenous Ship Owners Association of Nigeria and Rear Admiral Ibikunle Olaiya, Director of Operations, Naval headquarters.
- PIC 2. Rear Admiral Ibikunle Olaiya making a contribution to the session
- PIC 3. L-R: Dr Mkgeorge Onyung, Aminu Umar and Rear Admiral Ibikunle Olaiya
- PIC 4. Mrs Aisha Ahmadu Katagum speaking at the session
- PIC 5. Captain David Oboma delivering a NIMASA perspective at the conference.
- PIC 6. A cross section of delegates
- PIC 7. A cross section of delegates
- PIC 8. Chief Isaac Jolapamo, CEO, Morlap Group and Mrs Joyce Akabogu, Executive Director, OTL Africa.
- PIC 9. A cross section of delegates
- PIC 10. Rik Groves, Ocean Marine Solutions Ltd and a representative from Emadeb Energy Services
- PIC 11. A cross section of delegates
- PIC 12. Mr Oladele Lanre and Engr. Bimbo Buraihmo of PPRA
- PIC 13. L-R:Rear Admiral Ibikunle Olaiya, Captain David Oboma, Emeka Akabogu, Mrs Aisha Katagum, Chief Isaac Jolapamo (Chairman, Nigeria ShipownersAssociation) and Dr. Mkgeorge Onyung and Aminu Umar
- PIC 14. Ibrahim Jamil, A.Y.M Shafa Ltd asking a question during the session
- PIC 15. Dr Temitsan Omatseye making a comment at the session
- PIC 16. L-R: Captain David Oboma, Dr Emeka Akabogu, Mrs Aisha Katagum, Dr Mkgeorge Onyung, Aminu Umar and Rear Admiral Ibikunle Olaiya
- PIC 17. A cross section of delegates
- PIC 18. R-L: Rik Groves, Ajoke Adebona and Tristan Mcgee from Ocean Marine Solutions Ltd

- PIC 1. L-R: Dr Igbagara Princewill; Mrs Agnes Fouffe, Founder, ONG GAIA; Mr Osten Olorunsola, Chairman, Energy Institute, Nigeria; Dr Oghene Clement Kayode and Dr Ibilola Amao, Chief Executive Officer, Lonadek Resources Inc.
- PIC 2. Dr Ibilola Amao speaking at the session
- PIC 3. Mrs Agnes Fouffe making a contribution at the session
- PIC 4. Mr Osten Olorunsola giving insights
- PIC 5. Dr Igbagara Princewill contributing to discussion at the session
- PIC 6. Dr Oghene Clement making contributions to the subject for the session
- PIC 7. A cross section of delegates
- PIC 8. A cross section of delegates
- PIC 9. L-R: Hauwa Alfa (Litasco PTY); Jemila Alfa; Biani Okungbowa ,VITOL and Chibuzor Ifeanyi, VITOL.
- PIC 10. Emeka Obidike, General Secretary, Lubricant Producers Association of Nigeria (2nd from left) amidst other delegates
- PIC 11. A cross section of delegates
- PIC 12. Mr Daryl Patterson paying rapt attention during the session

- PIC 13. Dr Temisan Omatseye taking notes during the session PIC 14. Mrs. Hafsat Ambursa, Head of Sales and Market, A.Y.M Shafa making a contribution at the conference. PIC 15. Tolulope Osaigbovo (right) amidst other delegates Lukman Maishanu, Supply and Trading, AYM Shafa (right) and other delegates PIC 16. PIC 17. Chibuzor Ifeanyi (VITOL) making a contribution during the session PIC 18. A delegate asking a question during the session PIC 19. Wilson Kubaje, GM, The Havilah Maritime Services and Gbenga Ayinde of Asis **Automation** PIC 20. A cross section of delegates PIC 21. Mrs Moroti Adedoyin, CEO, Asharami Synergy PIC 22. A cross section of delegates PIC 23. A cross section of delegates PIC 24. Oby Obiageli, DG, Nigeria Chamber of Shippping PIC 25. CK Ranganathan of Ashtavinayak Hydrocarbon Ltd Delegates at the session in a chitchat PIC 26. PIC 27. Dr Ibilola Amao, Mr Osten Olorunsola, Mrs Agnes Fouffe, Dr Oghene Clement Kayode, Mrs Aisha Katagum and Dr Igbara Princewill at the end of the session. SESSION 9 Dr Aken Musa Assistant, Director, Crude oil and Terminal Operations, DPR speaking at PIC 1. the conference. PIC 2. Mr.Olasupo Agbaje, GM, Gas and Renewables, PPPRA delivering a presentation PIC 3. L-R: Mr Tunji Oyebanji, MD, 11 PLC addressing panelist PIC 4. Dr Clement Isong, ES, MOMAN making a contribution at the session PIC 5. L-R: Ebika Onyema; Ada Chudi-Onyeyeri; Doris Isaac and delegates from NNPC R-L: A delegate; Justice Onyemaechi (2nd from right); Mrs Oluwatoyin Akinwutan, Team PIC 6. Lead, Corporate Banking Group (Energy), First Bank Plc (3rd from right) amidst other delegates PIC 7. Wide angle shot of delegates at the conference PIC 8. R-L: Oby Obiageli, DG, Nigeria Chamber of Shippping; Hadiza Abu and Shagaya Chalya Maryam of NIMASA PIC 9. A cross section of delegates PIC 10. A cross section of delegates PIC 11. R-L: Ajoke Adebona and Tristan Mcgee from Ocean Marine Solutions Ltd PIC 12. Delegates at Conference PIC 13. Jai Matthew of Ashtavinayak Hydrocarbon Limited and other delegates at the conference PIC 14. Mrs. Hafsat Ambursa and delegates. PIC 15. R-L: Mamemo Ibru, MD, Ibafon Oil & Gas Ltd; Olufemi Adewole, ES, DAPPMA and other delegates. PIC 16. A cross section of delegates PIC 17. Mr Nnamdi Uzoeze and Mr Austin of Eterna Plc A cross section of Downstream Innovation Challengers PIC 18. A cross section of delegates PIC 19. PIC 20. A delegate asking a question during the session A cross section of delegates PIC 21. PIC 22. A cross section of delegates PIC 23. Agwandas A. A of PPMC asking a question PIC 24. A delegate asking a question during the session PIC 25. Babatunde Adesina of UBA; Mahmud Tukur of Eterna Plc and Mrs Dolapo Kuku of
- PIC 27. A cross section of delegates
 PIC 28. L-R: Mr Tunji Oyebanji, Dr Aken Musa, Mr Osten Olorunsola, Mr Olasupo Agbaje and
 Dr Clement Isong

NIMASA

A cross section of delegates

PIC 26.

NETWORKING SESSIONS







elegates took breaks between sessions to engage in strategic discussions and business meetings. They took advantage of the august-or should we say 'October' gathering of the upper echelon of downstream stakeholders and intelligentsia to rekindle old relationships and forge new alliances; creating the memorable moments we now capture on these pages.

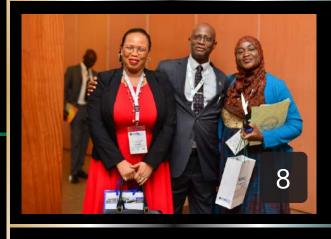








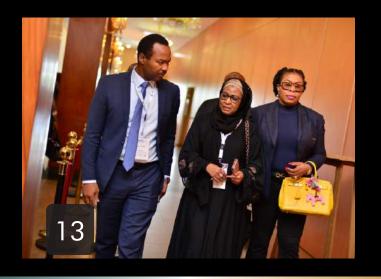


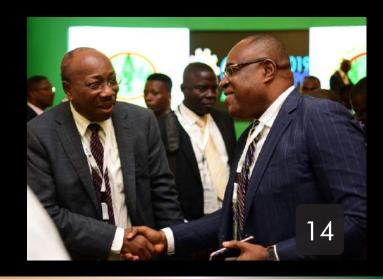
















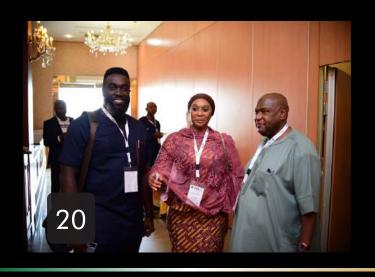






DIGITAL NEWSLETTERS

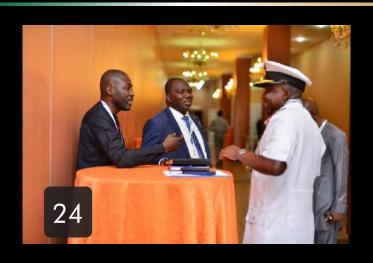
In line with the theme of the 2019 OTL Conference "Growth, Innovation and Technology", the Expo's favourite journal metamorphosed from print to a digital version. On each day of the event, It captured special moments, featured news updates and gave our ever busy participants an idea of what to expect from the remaining days of the conference. Thanks to Eterna Plc and Rainoil Limited, sponsors of the 2019 OTL Digital Newsletters.





























































































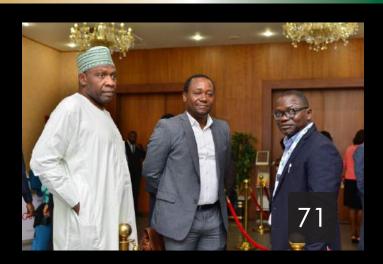


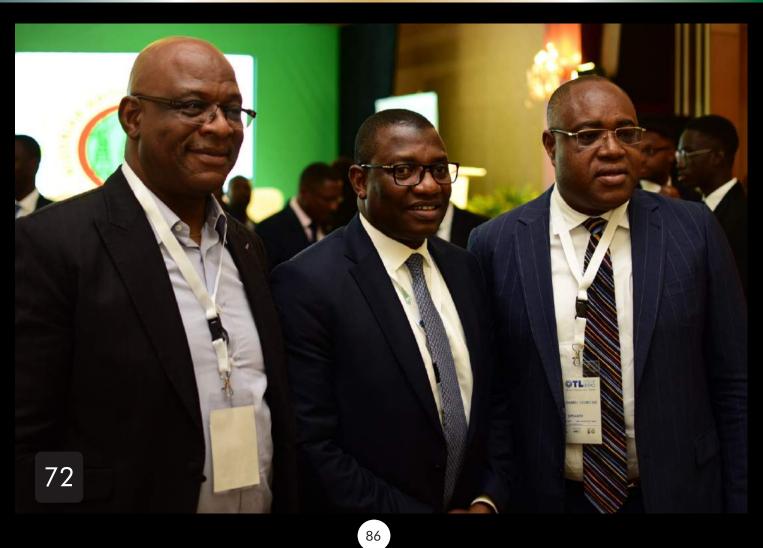












































NETWORKING SESSION

- PIC 1. Sir Billy Okoye, MD, NNPC Retail addressing team NNPC.
- PIC 2. (L-R) Chief Isaac Jolapamo, CEO, Morlap Group and Mr. Osten Olorunsola, President, Energy Institute (Nigeria).
- PIC 3. (L-R) Engr. Tony Ogbuigwe, Managing Consultant, PEJAD Nigeria Ltd; Hajia Amina Maina, Chief Operating Officer, MRS Holdings Limited and Dr. Gabriel Ogbechie, Group Managing Director, Rainoil Limited.
- PIC 4. (L-R): Atiku Abubakar, COMD, NNPC; a delegate; Amina Maina, COO MRS Holdings; Patience Dappa and Mrs Tee-Anioke Chinenyenwa Susan, Head of Trading, both of Masters Energy Oil and Gas Ltd.
- PIC 5. Ayanlowo Ayanyinka, Head, Branding & Communication, Rainoil Limited (L) interacts with an Eterna Plc staff and Company Secretary, Bunmi Agagu (R).
- PIC 6. (L-R) Mahmud Tukur, CEO, Eterna PLC; Bunmi Agagu, Company Secretary, Eterna PLC and Silvia Lambiase of The Business Year.
- PIC 7. Mohammed Sani Bello of the PPMC and Hajara Mohammed of the NNPC.
- PIC 8. Louisa Oluwole-Emeya, Lanre Oladele and Engr. Bimbo Buraimoh of the PPPRA.
- PIC 9. Dipo Salimonu, CEO, Moteriba Terminals & Logistics; Chelsea of The Business Year (TBY) and Chibuzor Ifeanyi of Vitol S.A.
- PIC 10. Delegates chatting.
- PIC 11. (L-R) Captain Oboma of NIMASA; Dr. Mkgeorge Onyung, President, Shipowners Association of Nigeria (SOAN); Emeka Akabogu, Convener, OTL Africa Downstream Week; Aminu Umar, President, Nigeria Ship Owners Association of Nigeria (NISA); and Isichie Osamgbi, Deputy Director, Public Relations, NIMASA.
- PIC 12. Dipo Salimonu, CEO, Moteriba Terminals & Logistics interacts with Ozongwu Ogochukwu, representing Covenant University in the Downstream Innovation Challenge.
- PIC 13. (L-R) Emeka Akabogu, Convener, OTL Africa Downstream Week; Mrs Aisha Ahmadu Katagum, Group General Manager, NNPC Shipping and Lady Ada Chukwudozie, Group Executive Director, Dozzy Group.
- PIC 14. Victor Eromosele, Executive Director, Centre for Petroleum Information in warm handshake with Dr Gabriel Ogbechie, Group Managing Director, Rainoil Limited.
- PIC 15. (R-L) Amina Maina, COO, MRS Holdings Limited engages Mrs Moroti Adedoyin-Adeyinka, Managing Director, Asharami Synergy Plc in a discussion while Sir Billy Okoye, MD, NNPC Retail looks on in the background.
- PIC 16. Warm hug between delegates.
- PIC 17. A delegate; Agnes Fouffe, Founder, ONG GAIA (centre) and Wilson Kubaje, General Manager, The Havilah Maritime Services.
- PIC 18. Crystabel Aniemeka of Waltersmith Petroman Refinery and a delegate reviewing the online OTL Newsletter.
- PIC 19. (L-R) Mrs. Aisha Ahmadu Katagum, Group General Manager, NNPC Shipping; Dr Ibilola Amao, CEO, Lonadek Resources Inc, and a delegate.
- PIC 20. Frank Nze, Chief Operating Officer, Blueseas Maritime Services; Amina Maina, COO, MRS Holdings Limited and a delegate at the conference.
- PIC 21. Otunba Kunle Folarin, Chairman, Ports Consultative Council and Dr. Aken Musa.
- PIC 22. Delegates at the conference.
- PIC 23. Oluwatoyin Akinwuntan, Team Lead, Corporate Banking Group (Energy), First Bank Plc; Yewande Abiose, MD, Energy Institute Nig. With Funke and Ogechi Nkwoji of MOMAN.
- PIC 24. Rear Admiral Ibikunle Olaiya, Nigerian Navy (L) discussing with Dipo Salimonu, CEO, Moteriba Terminals & Logistics and Engr. Bala David, ED Comercial, PPMC.
- PIC 25. (L-R) Emeka Akabogu, Convener, OTL Africa Downstream Week; Mohammed Sani Bello of PPMC, a delegate and Mahmud Tukur, CEO, Eterna PLC.
- PIC 26. Hadiza Abu, NIMASA and Shagaya Chalya Maryam, NIMASA.
- PIC 27. (L-R) Mahmud Tukur, CEO, Eterna Plc; Aja Chiroma, NNPC Shipping; Atiku Abubakar, COMD NNPC and Aminu Umar, President, Nigeria Ship Owners Association of Nigeria

- PIC 28. Samuel Doherty of Extreme Industrials, Ados Momoh, PR Director, Extreme Industrials and Victor Onyegbado, Partner at Akabogu & Associates.
- PIC 29. Cross-section of delegates.
- PIC 30. Dr. Kenneth K. Dagde from Rivers State University of Technology (RSUT) (R); Dr Musa Aken of the DPR (middle) and another delegate discussing.
- PIC 31. Mrs Gloria Kanabe and Wilson Kubaje, General Manager, The Havilah Maritime Services Limited.
- PIC 32. (L-R): Rakesh Nagpal; Patrick Adaba and Twister BV of the Dangote Oil Refinery Limited.
- PIC 33. Yewande Abiose, MD, Energy Institute, Mr Osten Olorunsola, President, Energy Institute (Nigeria); Dr Ibilola Amao, Chief Executive Officer, Lonadek Resources Inc.
- PIC 34. Chalya Shagaya of NIMASA (R) and colleague.
- PIC 35. (L-R) Dr. Mkgeorge O. Onyung, President, Shipowners Association of Nigeria (SOAN) and Mrs Obiageli Obi, Director General, Nigerian Chamber of Shipping.
- PIC 36. Biani Okungbowa and Farouk Idris, General Manager, Engineering, AA Rano Nigeria Limited (Right).
- PIC 37. Delegates grab a selfie against the backdrop of OTL sponsors.
- PIC 38. Mr Paul Osu, Head, Public Affairs, DPR; Wole Akinyosoye, DPR; Sir Billy Okoye, MD NNPC Retail and Balla Wunti, MD Petroleum Products Marketing Company (PPMC) during the exhibition tour.
- PIC 39. (L-R) Mr John Elisha Lahu of NOSDRA and Mr Agwandas A. A. of PPMC
- PIC 40. Delegates at the conference.
- PIC 41. Dr Bala David, Executive Director (Commercial), PPMC (L); Rear Admiral Ibikunle Olaiya, Nigerian Navy (middle) and Adio Yunusa of PPMC.
- PIC 42. Edward Oyinbo (L), Olasupo Agbaje, General Manager, Gas & Renewable Energy, PPPRA; a delegate and Lanre Oladele, PPPRA.
- PIC 43. Temisan Omatseye and Rear Admiral Ibikunle Olaiya, Nigerian Navy.
- PIC 44. Gary Still, Managing Director, CITAC (R) addressing delegates from Glencore.
- PIC 45. Mrs Obiageli Obi, Director General, Nigerian Chamber of Shipping; Emeka Akabogu and Chief Daniel Okafor.
- PIC 46. Ayuba Loko, Lead Retail, Eterna PLC (centre) looks on as Abayomi Awobokun, CEO, ENYO Retail & Supply (L) shakes hands with a delegate.
- PIC 47. Edward Oyinbo, PPPRA (L); Louisa Oluwole-Emeya, PPPRA and Mr Cyril Okuo of Northwest Petroleum.
- PIC 48. Dipo Salimonu (L) and a delegate share views after a session.
- PIC 49. Emeka Akabogu, Convener, OTL Africa Downstream Week (R); shares views with Daryl Patterson of Dangote Oil Refinery.
- PIC 50. (L-R) Chief Isaac Jolapamo, CEO, Morlap Group; Mrs.Agnes Fouffe, Founder, ONG GAIA and Rear Admiral Ibikunle Olaiya, Nigerian Navy.
- PIC 51. Sir Billy Okoye, MD, NNPC Retail and Olufemi Adewole, DAPPMA.
- PIC 52. Mrs Ijeoma Achodo, Business Development Manager, EMADEB Energy Services Limited (L) pitches Emadeb's services to Mahammed Sani Bello of the PPMC.
- PIC 53. Mahmud Tukur, CEO, Eterna Plc and a delegate from Glencore.
- PIC 54. A delegate, Yewande Abiose, MD, Energy Institute; Osten Olorunsola, President, Energy Institute (Nigeria); Dr Ibilola Amao, Chief Executive Officer, Lonadek Resources Inc. (centre); and Engr. C.K. Oghene, Director of Offshore Technology, Petroleum Training Institute.
- PIC 55. (L-R) Dr Bala David, Executive Director (Commercial), PPMC; Aja Chiroma, NNPC Shipping; Aisha Katagum, GGM, NNPC Shipping, Rear Admin. Ibikunle Olaiya, Doris Isaac, Ebuka Onyema and other delegates.
- PIC 56. Aminu Umar, President, Nigeria Ship Owners Association of Nigeria (NSAN) (2nd Left) and other delegates.
- PIC 57. Glencore's delegates at the conference.
- PIC 58. A delegate and Engr. Tony Ogbuigwe, Managing Consultant, PEJAD Nigeria Ltd (right).
- PIC 59. Engr. Bimbo Buraimoh, PPPRA (centre) listens as Mr. Ohai Okey of PPPRA (R) and another delegate share opinions.

- PIC 60. Mohammed Sani Bello, PPMC; Mohammed Sani Umar, PPMC; Lady Ada Chukwudozie, Group Executive Director, Dozzy Group, Mrs. Aisha Ahmadu Katagum, Group General Manager, NNPC Shipping and Bashir Farouk.
- PIC 61. Lanre Oladele and Engr. Bimbo Buraimoh of PPPRA.
- PIC 62. Gabriel Osonwa Emmanuel (L) and Emeka Akabogu, Convener, OTL Africa Downstream Week.
- PIC 63. Mrs Oluwatoyin Akinwuntan (R) and a delegate exchanging contact details
- PIC 64. Hauwa Alfa, Litasco Pty. (L) with Lady Ada Chukwudozie, Group Executive Director Dozzy Group.
- PIC 65. (L-R): Dr. Kenneth K. Dagde from Rivers State University of Technology (RSUT); Dr. Mkgeorge Onyung, President, Ship Owners Association of Nigeria (SOAN) and a delegate.
- PIC 66. (L-R): Mohammed Sani Bello, PPMC; Balla Wunti, MD, PPMC and Olufemi Adewole, DAPPMA.
- PIC 67. Chibuzor Ifeanyi of Vitol S.A; Dr. Gabriel Ogbechie, GMD, Rainoil Limited; and a delegate at the conference.
- PIC 68. Mahmud Tukur, CEO, Eterna Plc; Olabanjo Alimi, Corporate Development Lead, Enyo Retail; Abayomi Elebute, CEO Energy360 Africa (Middle); Dolapo Adeyeye, Technical Director, Smartflow Technologies Limited and Milin Shah, Managing Director, Smartflow Technologies Limited.
- PIC 69. Visitors at the OTL exhibition.
- PIC 70. Ohai Okey, PPPRA; Louisa Oluwole-Emeya, PPPRA; and Edward Oyinbo, PPPRA
- PIC 71. Delegates chatting at the accreditation point.
- PIC 72. (L-R): Temisan Omatseye; Balla Wunti, MD, PPMC; Dr. Gabriel Ogbechie, GMD, Rainoil Limited.
- PIC 73. Geremy Parker, CITAC (middle) and Rakesh Nagpal of Dangote Oil Refinery Limited (R) and a delegate.
- PIC 74. Cross-section of delegates networking during a tea break.
- PIC 75. Patrick Adaba, Dangote Oil Refinery (2nd from left); Dr Oputa and Dr George Nicolaides, Director, Refining Operations, Dangote Oil Refinery Limited (right) in a chat with delegates.
- PIC 76. Amaechi Ifedinezi, Head of Marketing (L) and Olisa Ewuzie of Dozzy Oil (2nd left) network with other delegates during a tea break.
- PIC 77. Delegates grab a bite during tea break.
- PIC 78. Goria Kanabe (middle) and another delegate exchanging ideas with Justice Onyemaechi of the United Bank of Africa (UBA).
- PIC 79. Delegates networking during tea break.
- PIC 80. Hadiza Abu, NIMASA and a delegate during a tea break.
- PIC 79-84: Lunch is served.
- PIC 85-86: Cross-section of delegates at lunch.

CELEBRATING MILE STONES AT OTL 2019







ETERNA AT 30!



It was a pearl anniversary!

A celebration which transcended mere numbers; a true legacy. As part of several activities marking this milestone, Eterna Plc put up a significant appearance at OTL 2019 celebrating with its clients, well-wishers and the entire industry. We rejoice with and wish Eterna Plc many more successful years.



SMARTFLOW TECHNOLOGIES:

A DECADE AND MORE TO GO!

t was 10 years of blazing the trail for technology solutions across the spectrum of downstream oil and gas operations. We were glad to have played host to some of the events marking the giant strides of Smartflow Technologies at The 13th edition of Africa's largest downstream gathering. Thumps up to its charismatic founder, Dolapo Adeyeye and his energetic team.



AA RANO Debuts: A rebrand or a bang!



s part of a series of activities towards the official launching of her ship as well as the unveiling of the company's new corporate identity and expansion plans, AA Rano hosted the industry to a lunch symposium at OTL 2019. The hall was jam packed with Its international partners, clients and friends. Congrats once again.





















CELEBRATING MILE STONES AT OTL 2019

- PIC 1. Mr Mumuni Dagazau, Chief Operating Officer, AA RANO welcoming guests at the AA RANO's lunch symposium
- PIC 2. Mr Mahmud Tukur (MD/CEO Eterna Plc) and Sir Billy Okoye Managing Director of NNPC Retail Limited sealing a deal at Eterna's exhibition booth
- PIC 3. Dolapo Adeyeye, Technical Director/Founder talking to visitors at Smartflow Technologies Limited exhibition booth
- PIC 4. Mr Mahmud Tukur (MD/CEO Eterna Plc) and Sir Billy Okoye, MD, NNPC Retail Limited sealing a deal at Eterna's exhibition booth
- PIC 5. Eterna's Management Team registers their presence at the OTL Closing Cocktail with a striking pose. L-R Mahmud Madibbo, General Manager Fuels, Ayuba Aluko, Lead Retail, Olarewaju Aliyu, Head Special Projects and Aviation, Nnamdi Obiagwu, General Manager Lubes, Oluseyi Oyedele, Internal Control and Audit Manager
- PIC 6. A display of Eterna Plc's exhibition booth
- PIC 7. Eterna Plc's Team showcasing its flagship lubricant, Castol Oil.
- PIC 8. Patrick Asiekwu, Financial Director; Dolapo Adeyeye Technical Director/Founder,
 Toluwalope Osaigbovo General Manager Sales & Marketing, Milin Shah Managing
 Director of Smartflow Technologies Limited and Ebenezer Maduako.
- PIC 9. A visitor at the Smartflow "anniversary greetings" board
- PIC 10. Malam Bala Wunti, MD PPMC and Mr Dolapo Adeyeye, Technical Director/Founder, Smartflow Technologies Ltd in warm handshake.
- PIC 11. Mr Andrew Ezeukwu, Sale Executive, Smartflow Technologies Ltd. showcasing the Company's product to visitors.
- PIC 12. Mr Dolapo Adeyeye, Technical Director/Founder, Smartflow Technologies Ltd. showcasing the Company's product to a visitor.
- PIC 13. Mrs Dolapo Kuku of NIMASA talking to a delegate at the Smartflow Technologies Exhibition Booth.
- PIC 14. Abayomi Elebute, CEO, Energy360 Africa; Patrick Asiekwu, Financial Director; Dolapo Adeyeye; Toluwalope Osaigbovo, General Manager Sales & Marketing and Milin Shah MD Smartflow Technologies.
- PIC 15. Mr Mumuni Dagazau, Chief Operating Officer, AA RANO delivering the welcome address at the Company's corporate rebranding symposium at OTL.
- PIC 16. Mr Ibrahim Abdu, Head, Corporate Branding & IT, AA RANO, speaking on the new brand.
- PIC 17. Alhaji Ahmed Ado, Former Human Resources Manager, AA RANO speaking at the lunch symposium
- PIC 18. Dr. Gabriel Ogbechie, GMD, RAINOIL speaking at the lunch symposium
- PIC 19. Delegates at the AA RANO exhibition booth
- PIC 20. Representative of Trafigura PTE speaking at the lunch symposium
- PIC 21. Cross section of guests at the AA RANO sponsored lunch.
- PIC 22. Cross section of guests at the AA RANO sponsored lunch.
- PIC 23. Cross section of guests at the AA RANO sponsored lunch.
- PIC 24. Cross section of guests at the AA RANO sponsored lunch.
- PIC 25. Cross section of guests at the AA RANO sponsored lunch.
- PIC 26. Cross section of guests at the AA RANO sponsored lunch. PIC 27. Cross section of guests at the AA RANO sponsored lunch.
- PIC 28. Cross section of guests at the AA RANO sponsored lunch.
- PIC 29. Cross section of guests at the AA RANO sponsored lunch.
- PIC 30. Cross section of guests at the AA RANO sponsored lunch.

















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OTL DOWNSTREAM INDUSTRY DINNER



fter plenaries on the opening day of the OTL Africa Downstream Conference and Exhibition, delegates slipped into party mode for the prestigious OTL Industry Dinner and Awards ceremony at the Grand African Ball Room of the Lagos Continental Hotel, Victoria Island on Monday, October 28, 2019.

The black-tie event was well attended by delegates and executive guests who braved the notorious Lagos traffic and challenges in the industry, to grace what unarguably is one of the most exclusive social events on the African downstream petroleum sector calendar.



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meka Akabogu, the convener got the ball rolling with a welcome address. This was followed with the keynote address of The Executive Governor of Lagos State Mr Babajide Sanwo Oluwho was ably represented Ms. Doyin Akinyanju, Managing Director/CEO, Ibile Oil and Gas further reiterating the necessity of promoting synergy among operators and regulators.

As soothing music wafted, glasses of wine clinked in celebration and delegates sampled the array of delicious entrée and continental cuisine on offer.









It was yet another splendid opportunity for Africa's downstream operators to unwind, take stock and strategize for the year ahead.



















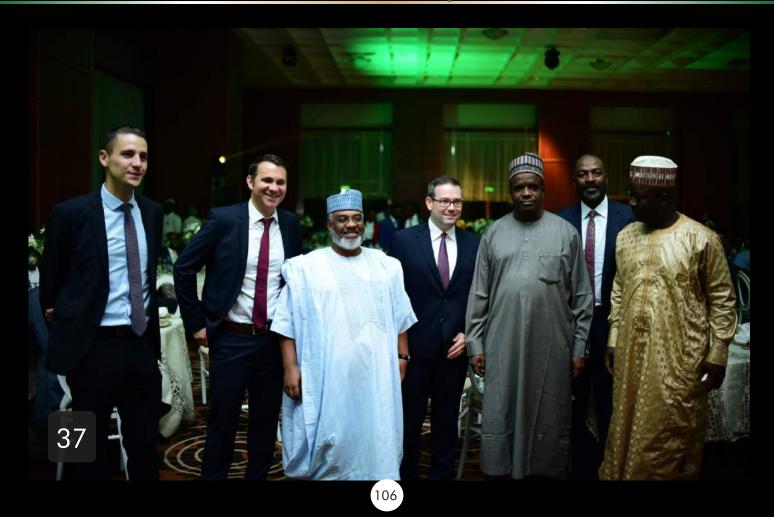








































RECOGNITION AWARDS

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he opportunity came to award special recognitions to the 2019 sponsors for their strategic role in galvanizing downstream petroleum development in Africa. The OTL 2019 Platinum Sponsor was Eterna Plc; Gold Sponsors: Dangote Oil Refinery Limited, Rainoil Limited, Emadeb Energy Services Limited, AA Rano Nigeria Limited, Mainland Oil and Gas Limited and the Nigerian National Petroleum Corporation (NNPC); Silver Sponsors: Glencore, Petroleum Products Marketing Company (PPMC) and Akabogu Law and Bronze Sponsors: Department of Petroleum Resources (DPR), 11PLC, Smartflow Technologies, The Havilah Maritime Services Limited, Nigerian Maritime Administration and Safety agency (NIMASA, Total, Dozzy Group, Mocoh and Trafigura. The sponsors' support and commitment made the conference a resounding success.





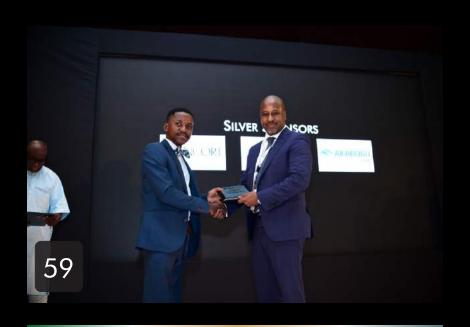




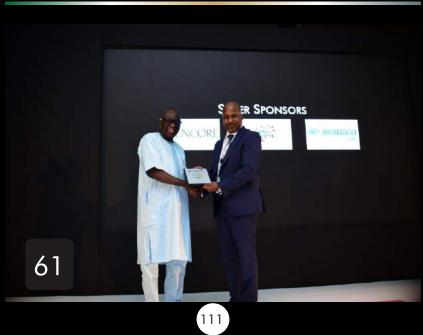


























LIFETIME ACHIEVEMENT AWARD

he major highlight of the evening was the conferment of the Lifetime Achievement Awards on Mr Adetunji Oyebanji, Managing Director, 11PLC for a career dedicated to downstream petroleum development and exceptional contributions to the oil and gas industry in general.



DOWNSTREAM MAN OF THE YEAR

he Industry Dinner also witnessed Alhaji (Dr.) Auwalu Abdullahi Rano scooping the Downstream Man of the Year award, coinciding with XXXX. In was seemed quite momentus, Dr Gabriel Ogbechie CEO/MD Rainoil Limited, the OTL 2018 recipient of the Downstream Man of the Year Award was on cue to pass the baton as he presented the awards to Alhaji (Dr.) Auwalu Abdullahi Rano.



DOWNSTREAM INNOVATION CHALLENGE AWARDS



ollowing the final review of the judges presented by, Engr Tony Ogbigwe, the evening witnessed the official announcement of the winners of the OTL 2019 Downstream Innovation Challenge. The University of Lagos, represented by Akinde-Peters Tosin, Olopade Tofunmi and Onyeali David, were adjudged to have won the contest based on the significance of their research to downstream operations at a period Nigeria was trying to curb fuel smuggling and address recurring incidents of fuel tanker accidents.

Awodiji Oluwatofunmi, Ojinnaka Godsreal

72 and Ozongwu Ogochukwu, representing Covenant University emerged as first runners-up, while Tijani Ezeikel, Odike Eyindah and Barivole Mornubari, representatives of the Rivers State University of Technology finished in third place.

DOWN

IDUSTRY DINNER

OTL DOWNSTREAM INDUSTRY DINNER

- PIC 1. Aerial View of Guest at the OTL Industry Dinner.
- PIC 2. HON. LYNDA CHUBA-IKPEAZU, Chairman House Committee on Maritime, Safety and Administration and guests.
- PIC 3. Mr. Rakesh Nagpal; Mr. Mahavir Singh and Blessing Iyere of Dangote Oil Refinery Ltd.
- PIC 4. Mr. Ayodeji Olugbemi and Ms. Nekpen Emokpae, GMD, Cadwell.
- PIC 5. Mr Emeka Akabogu, Chairman, OTL Africa, & Mr Tunji Oyebanji, MD 11 Plc.
- PIC 6. Mr Yusuf Kwande; Mr Mamemo Ibru MD, Ibafon Oil; Mrs Ijeoma Achodo, EMADEB Plc.
- PIC 7. Mr Nnamdi Obiagwu, GM, Lubes; Mrs Bunmi Agagu, Company Secretary/Legal Adviser, Eterna Plc and a quest.
- PIC 8 10. Guests at the Industry Dinner.
- PIC 11. Mrs Tee-Anioke Chinenyenwa Susan, Head of Trading, Masters Energy Oil and Gas Ltd.
- PIC 12. Ms. Biani Okungbowa, Vitol S.A.; Yusuf Kwande, Principal Consultant Quarhess Trading; Jemila Alfa, Vitol S.A. and Gary Still, MD, CITAC.
- PIC 13. Delegates from Arrow Marine Ltd.
- PIC 14. Mudi Nwachukwu, CEO, Rhimamory Resources and Joyce Akabogu, ED, OTL Africa.
- PIC 15. Delegates from Trafigura PTE, Geremy Parker, CITAC and Mr Tristan Mcgee, Ocean Marine.
- PIC 16. Far left and right, Directors at AA RANO. Ahmed and Ado Rano in the background.
- PIC 17. Mr Victor Onyegbado, Partner, Akabogu and Associates and Richie Dayo-Johnson.
- PIC 18. Guests at the Industry Dinner.
- PIC 19. Mr Emeka Akabogu delivering his welcome address.
- PIC 20. Ms Adedoyin Akinyanju, MD, Ibile Oil & Gas representing the Governor of Lagos State, His Excellency, Mr Babajide Sanwo-Olu at the Industry Dinner making the keynote address.
- PIC 21. SLK and Joyce Daniels- Co-comperes at the Industry Dinner.
- PIC 22. Mrs Nneka Obiayo, Registrar of Ships, NIMASA; Mrs Funke Agbor, SAN; Mr Greg Ogbeifun, CEO, SARZ Investment Company Ltd.; Mr Isaac Jolapamo, CEO, Morlap Group and guests.
- PIC 23. Guests at the dinner.
- PIC 24. R-L Mohammed Sani Umar; Mohammed Sani Bello from PPMC and guests at the Industry Dinner.
- PIC 25. Mr Mubarak A. Maishanu; Mrs Hafsat Ambursa, Head of Sales and Market and Alh. Ila Adamu all delegates from A.Y.M Shafa.
- PIC 26. Mrs Linda Arifayan, Consultant, Legal business Unit, Business Day; Mr Sola Arifayan, Partner, Oake Legal; Ms Mudi Nwachukwu, CEO, Rhimamory Resources and Ms Kesiena Omene.
- PIC 27. Alhaji Auwalu Rano accompanied by special guests to receive the OTL Downstream Man of the Year Award.
- PIC 28. Mr Mumuni Dagazau, COO, AA RANO exchanging pleasantries with Alhaji Auwalu Rano and his guests at the OTL Industry dinner.
- PIC 29. Alhaji Auwalu Rano and his guests exchanging pleasantries at the OTL Industry dinner.
- PIC 30. Mr Samuel Doherty, Intl. Sales Manager Extreme Industrials and Mrs Agnes Fouffe, Founder, ONG GAIA.
- PIC 31. Sir Billy Okoye; Mr Mahmud Tukur with Mr Nnamdi Obiagwu exchange greetings
- PIC 32. Mr Tunji Oyebanji, MD, 11 Plc; Engr. Tony Ogbuigwe, Managing Consultant, PEJAD Nig. Ltd. and Ms Adedoyin Akinyanju, MD, Ibile Oil & Gas raise their glasses in a toast.
- PIC 33. Jemila Alfa and a guest.
- PIC 34. Guests at the OTL Industry dinner.
- PIC 35. Mrs Funke Agbor, SAN toasting at the Dinner.
- PIC 36. Mrs Bunmi Agagu, Company Secretary/Legal Adviser, Eterna Plc at the Industry Dinner.
- PIC 37. Alhaji Auwalu Rano; Mr Mumuni Dangazau (COO, AA RANO) flanked with delegates from their International partners, Trafigura PTE.
- PIC 38. Cross section of guests at the Industry Dinner.
- PIC 39. Mrs Dede Kadiri, CEO, Innovation Matters and Mrs Linda Arifayan, Consultant, Legal Business Unit, Business Day.

- PIC 40. Mr Emeka Akabogu, Ms Doyin Akinyanju, Ms Bukola Ayeni, Head Legal, Ibile Oil & Gas and Mrs Joyce Akabogu chatting at the Industry Dinner.
- PIC 41. R-L Dr Gabriel Ogbechie, GMD, Rainoil Ltd; Mr Yusuf Kwande and a guest.
- PIC 42. Ms Patience Aduku; Ms Naomi Goyo and Ms Affiong Okon delegates from PPMC at the Industry Dinner.
- PIC 43. Mr Osunsakin Adelana; Ms Blessing Iyere of Dangote Oil Refinery Limited.
- PIC 44. Cross section of guests at the Industry Dinner.
- PIC 45. Mr. Mohammed Sani Bello and Mr Mohammed Sani Umar of PPMC.
- PIC 46. Guests at the OTL Industry dinner.
- PIC 47. Engr. Bimbo Buriahmo and Mr Lanre Oladele of PPPRA.
- PIC 48. Mr Mahmud Tukur, CEO, Eterna Plc and other delegates at the Industry dinner.
- PIC 49. Jemila Alfa and Hauwa Alfa.
- PIC 50. Guests at the OTL Industry dinner.
- PIC 51. A cross section of Smartflow's representatives at the Dinner.

RECOGNITION AWARDS

- PIC 52. Representatives of our Bronze Sponsors at the OTL Africa Downstream Week with Mr Mohmmed Tukur, CEO, Eterna Plc and Mr Emeka Akabogu.
- PIC 53. Representative of MOCOH SA receiving a recognition award from Mr Mahmud Tukur.
- PIC 54. Mrs Nneka Obiayor receiving a recognition award on behalf of NIMASA from Mr Mahmud Tukur CEO Eterna Plc.
- PIC 55. Mr Tunji Oyebanji receiving a sponsorship award on behalf of 11 Plc from Mr Mahmud Tukur, CEO, Eterna Plc.
- PIC 56. Representative of Trafigura PTE receiving a recognition award from Mr Mahmud Tukur.
- PIC 57. Mr Wilson Kubaje receiving a recognition award on behalf of Havilah Maritime services from Mr Mahmud Tukur, CEO, Eterna Plc.
- PIC 58. Mr Patrick Asiekwu receiving a recognition award on behalf of Smartflow Technologies from Mr Mahmud Tukur CEO Eterna Plc.
- PIC 59. Mr Inem Busa receives recognition award on behalf of Akabogu and Associates from Mr Mahmud Tukur CEO Eterna Plc.
- PIC 60. Mr Mohammed Sani Bello and Mr Inem Busa representatives of silver sponsors (PPMC and Akabogu & Associates) of the OTL Africa Downstream Week with Mr Mahmud Tukur.
- PIC 61. Mohammed Sani Bello receiving a recognition award on behalf of PPMC from Mr Mahmud Tukur CEO Eterna Plc.
- PIC 62. Mrs Ijeoma Achodo receiving a recognition award on behalf of EMADEB from Mr Simon Blades of Vitol S.A.
- PIC 63. Mr Rakesh Nagpal receiving a recognition award on behalf of Dangote Oil Refinery from Mr Simon Blades of Vitol S.A.
- PIC 64. Mr Emmanuel Omuojine of Rainoil Ltd receiving a recognition award from Mr Simon Blades of Vitol S.A.
- PIC 65. Emeka Kanno receives a recognition award on behalf of Mainland Oil & Gas from Mr Simon Blades of Vitol S.A.
- PIC 66. Mr Mumuni Dagazau, COO, AA RANO receives recognition award on behalf of AA RANO from Mr Simon Blades of Vitol S.A.
- PIC 67. Representatives of our gold sponsors of the OTL Africa Downstream Week with Mr Simon Blades of Vitol S.A.
- PIC 68. Mr Mahmud Tukur, CEO, Eterna Plc receives recognition award as Platinum sponsor on behalf of Eterna Plc from Mr Simon Blades.
- PIC 69. Mr Tunji Oyebanji, receives the Lifetime Achievement award from Sir Billy Okoye.
- PIC 70. Dr. Gabriel Ogbechie, GMD, RAINOIL presents the 2019 OTL Downstream Man of the Year Award to Alhaji (Dr.) Auwalu Rano, Chairman, AA RANO Nigeria Limited.
- PIC 71. Sir Billy Okoye and Engr. Tony Ogbuigwe present award to winners of the 2019 OTL Africa Downstream Innovation Challenge; Akinde-Peters Tosin; Olopade Tofunmi and Onyeali David.
- PIC 72. Engr. Tony Ogbuigwe, Managing Consultant, PEJAD Nig. Ltd. announcing winners of the OTL Innovation Challenge.





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 Conferences & Roundtables
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 - Strategy/Business Recalibration Retreat

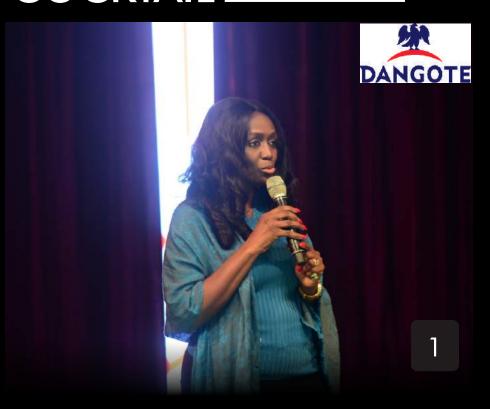
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CLOSING COCKTAIL ART FUSION

iddy from four gruelling days of intellectual deliberations at the 2019 OTL Africa Downstream Week, delegates were hosted to a glamorous Closing Cocktail sponsored by the Dangote Oil Refinery Limited.

As a precursor to the evening's showpiece presentation, the Executive Director and Head of OTL Secretariat, Joyce Akabogu delivered a welcome address paving way for the cocktail themed "Art Fusion" – A world class fashion show, Art exhibition and spoken word poetry.



The fashion show featured a crop of top international African fashion designers such as Ayo Van Elmar, Zizi Cardow and Ayo Bakare, whose dazzling runway divas displayed exotic prints and designs on the state-of-the-art revolving stage. The home grown international design labels treated guests to the latest collections of evening dresses.

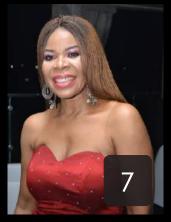
AYO VAN ELMAR



yo Elizabeth Olaogun, the creative director of Ayo Van Elmar. She moved to Vienna, Austria, at the age of 17 and thought about starting her own label with her co-founder, Elmar, after completing her first degree from the University of Vienna, where she studied nutritional sciences. Ayo has completed her five years magister (Diploma) programme of fashion design from the University of Applied Arts Vienna, one of Europe's most renowned art universities. Ayo is committed to impacting lives through successful business ventures, training African youth, especially women to become professionals in the fashion industry. Ayo is the founder of the sunshine project, a charity mission.



ZIZI CARDOW



izi Cardow is a forerunner in contemporary African fashion, she founded her eponymous haute couture label in 2000, and kickstarted a revolution for African fabrics with a view to globalization. After her debut year in the Nigerian fashion scene, Zizi received the prestigious Designer of the Year award at the NFS (Nigerian Fashion Show). This marked the launch of her designs across the continent, and internationally - in 2001 her clothes were on the runways of South Africa, Italy, France and the UK. In 2002 she staged a top-notch fashion show dubbed "Jungle Renaissance" which received rave reviews from both local and international critics. By 2006, Zizi Cardow had become a household name.



ADE BAKARE



de Bakare Couture is a line of modern beautifully made stylish clothes that have an international look with a unique African influence, the collection is designed by the couturier twice a year, summer and winter ranges. The Ade Bakare Couture look can be described as dramatique, and geometric with an edge using exquisite fabrics and a modern fusion of African influences which sets him apart.









o further spice up the night, the cocktail played host to a contemporary art exhibition by Kolawole Niyi, whose audacious expressions on canvass caught the appreciative eyes of art enthusiasts.











tilola Moronfolu left the audience speechless as she rendered an array of spoken words poetry.



















































n what seemed an unending celebration for the finalist of the Downstream Innovation Challenge, the cumulative cash prize of \$3000 was presented to the teams of winners. Eterna Plc and AA Rano in admiration of these young challengers and commitment to the growth of the industry immediately matched the cash prize to the winners. Mr Nnamdi Obiagwu, General Manager, Lubes, Eterna Plc and Ibrahim Abdul, Head, Corporate Branding & IT, AA Rano presented the cash prizes to the contestants on behalf of their organisations, amid promises of institutional support for their research from Mallam Bala Wunti, the Managing Director, Petroleum Products Marketing Company (PPMC).





















very good thing must have an ending. Mr James Adenuga, General Manager, Health and Safety, Dangote Industries Limited was on hand to give the evening's closing remarks as the evening gradually came to an end. Though participants were reluctant to let go of the moments shared amidst friendly banter; an assortment of African appetizers, a wide spectrum of drinks accompanied with trendy music from the inhouse disc jockey, DJ CeeJay, the cocktail represented a befitting conclusion to the largest gathering of Africa's Downstream Petroleum operators. To Dangote Oil Refinery Limited, sponsor of the OTL closing cocktail thank you. You made it happen.

EVENT COMPERE AND FACILITATOR



he suave Richie-Dayo-Johnson (RDJ) returned as the master compere and facilitator of the 2019 OTL Africa Downstream Week and was ably supported by the amiable Joyce Daniels. RDJ compered at OTL Africa for 11 consecutive years, a tradition that will be broken as the toastmaster used the OTL Closing Cocktail as a platform to announce his resignation after 40 years in the compere business; he took a bow. It has been a pleasure working with RDJ and we wish him the best. RDJ you know you're part of the OTL family.

See you @ OTL 2020!

CLOSING COCKTAIL

- PIC 1. Mrs Joyce Akabogu, Executive Director, OTL Africa giving a welcome address at the Closing Cocktail.
- PIC 2. Ayo Elizabeth Olaogun, Creative Director, Ayo Van Elmar.
- PIC 3. Ayo Van Elmar's creative designs on the runway.
- PIC 4. Ayo Van Elmar's creative designs on the runway.
- PIC 5. Ayo Van Elmar's creative designs on the runway.
- PIC 6. Ayo Van Elmar's creative designs on the runway.
- PIC 7. Zizi Cardow, contemporary African fashion designer.
- PIC 8. Models displaying Zizi Cardow's designs.
- PIC 9. Models displaying Zizi Cardow's designs.
- PIC 10. Models displaying Zizi Cardow's designs.
- PIC 11. Ade Bakare
- PIC 12. Runway models showcase Ayo Bakare's designs.
- PIC 13. Runway models showcase Ayo Bakare's designs.
- PIC 14. Runway models showcase Ayo Bakare's designs.
- PIC 15. Joyce Daniels introduces the Artist, Kolawole Niyi.
- PIC 16. Mr Emeka Akabogu and Mr Julius Iyoyogie, Creative Director and Founder of LVI Art Gallery, Facilitators of the Art Exhibition.
- PIC 17. Rik Groves; Geremy Parker and Tristan Mcgee admiring a painting.
- PIC 18. Delegates discussing at the Closing Cocktail.
- PIC 19. Delegates appreciating artwork on display.
- PIC 20. Spoken Word performance by Atilola Moronfolu.
- PIC 21. Mr Tunji Oyebanji (Center) shares a joke with Mr Iniapanko; Mr Nnamdi Obiagwu and Mr Emeka Ugwu-Oju.
- PIC 22. Jai Matthew of Ashtavinayak Hydrocarbon Limited (right) and another delegate.
- PIC 23. Guests having a good time at the Closing Cocktail.
- PIC 24. Justice Onyemaechi, Head, Downstream and Energy Projects, UBA; and Mr Victor Eromosele, Executive Director, Centre for Petroleum Information.
- PIC 25. Chief Daniel Okafor; Mr Mamemo Ibru, MD, Ibafon Oil and Mr Emeka Akabogu.
- PIC 26. L-R: Israel Chukwuwenga, Chukwudi Iwuozor and James Adenuga, GM, HSSE DANGOTE.
- PIC 27. Mrs Patience Dappa, Group Managing Director, Masters energy Oil & Gas and Mrs Bunmi Agagu, Company Secretary/Legal Adviser, Eterna Plc.
- PIC 28. Gary Still, MD, CITAC; Rik Groves, Commercial Manager; Tristan McGee, Managing Director and Ernie Embleton, Operations and Training Manager of Ocean Marine Solutions.
- PIC 29. Mr Jackson Njoka and Mr Amaechi Ifedinezi of Dozzy Group.
- PIC 30. L-R: Chief Daniel Okafor; Dr McGeorge Onyung, President, Ship Owners Association of Nigeria; Mr Edward Osagie of NIMASA and Mr Emeka Ugwu-Oju.
- PIC 31. OTL Team-Tobiloba Awosika, Programme Manager; Chukwunonso Udeh, Head, Communications; Ola Osinuga and Olanma of Akabogu and Associates.
- PIC 32. Oluseyi Oyedele, Internal Control and Audit Manager; Adeoye Sokoya, General Manager Strategy & Planning; and Olarewaju Aliyu, Head Special Projects and Aviation, Eterna Plc.
- PIC 33. Cross section of AA RANO's delegates at the Closing Cocktail.
- PIC 34. Mr Temisan Omatseye, Former DG NIMASA with Paula Jimenez and Chelsea of Business Year.
- PIC 35. Ms Mudi Nwachukwu; Daniel Olabode and Anthony Okojie (Delegates of Future Concerns Safety Center).
- PIC 36. Babatunde Adesina, Relationship Manager, Upstream 2 Energy Bank, UBA; Mr Isaac Jolapamo, CEO, Morlap Group and a guest.
- PIC 37. Bessy Nabena; Adelani Osunsaki; Blessing Iyere; Israel Chukwuwenga; Chukwudi Iwuozor and Patrick Adaba of Dangote Oil Refinery Limited.

- PIC 38. Ms. Yewande Abiose, MD, Energy Institute; Mr Mahmud Tukur, MD/CEO, Eterna Plc; Mrs Oluwatoyin Akinwutan, Team Lead, Corporate Banking, Firstbank and Mr Effiom Edet, Fellow, Energy Institute.
- PIC 39. Mr Samuel Doherty, Intl. Sales Manager Extreme Industrials and Mrs Agnes Fouffe, Founder, ONG GAIA and a guest.
- PIC 40. Mr Chinedu Chukelu; Mr Ruona Ebai and Mr Joshua Morakinyo having a chat.
- PIC 41. L-R Olawale Oni; Ms Oghale Erero and Damola Adetula.
- PIC 42. Guests at the Closing Cocktail.
- PIC 43. Anthony Okojie and Alfred Ebiloma of Future Concerns and Safety Center.
- PIC 44. Guests at the Closing Cocktail.
- PIC 45. Cross section of the Finalist in the OTL Downstream Innovation Challenge.
- PIC 46. Emeka Akabogu, Chairman, OTL Africa Downstream week presenting the first prize to representatives of the University of Lagos at the OTL Innovation Challenge.
- PIC 47. Mr Nnamdi Obiagwu presenting a consolation prize to the Rivers State University of Technology Team.
- PIC 48. Mr Nnamdi Obiagwu presenting a consolation prize to the Covenant University Team.
- PIC 49. Mr. Idowu Oladele; Engr Bimbo Buraimoh; Louisa Oluwole-Emeya; Elizabeth Tobi; Mr Olasupo Agbaje; Edward Oyinbo of PPPRA.
- PIC 50. Mrs Ada Chudi-Onyereri, NNPC, Retail & Mrs Doris Isaac, NNPC, Shipping.
- PIC 51. Mr Adeoye Sokoya, GM, Strategy & Planning, Eterna Plc and a guest.
- PIC 52. Cross section of guests at the closing Cocktail.
- PIC 53. Mr. Osten Olorunshola and Mahmud Madibbo.
- PIC 54. Mahmud Madibbo, General Manager Fuels; Ayuba Aluko, Lead Retail, Olarewaju Aliyu, Head Special Projects and Aviation; Nnamdi Obiagwu, General Manager Lubes; Oluseyi Oyedele, Internal Control and Audit Manager of Eterna Plc.
- PIC 55. James Adenuga (GM, HSSE DANGOTE) giving the Closing Address.
- PIC 56. Richie Dayo-Johnson and Joyce Daniels draw the curtains.



CALL FOR ENTRIES

Theme: "Downstream: Expanding Energy Options; Renewing Markets"

he Oil Trading and Logistics (OTL) Africa Downstream secretariat hereby request entries from teams across Nigerian tertiary institutions to participate in the third edition of the OTL Downstream Innovation Challenge. 2019 finalists and winners took home over \$5,000 in addition to other benefits.

The shortlisted teams will make their Downstream Innovation Pitch during the OTL Africa Downstream Week 2020, with a total cash prize of \$3,000 (three thousand dollars) to be won. Priority for allocation of team slots will be based on the strength of the entries as adjudged by a team of experienced judges drawn from the industry.

For more details visit https://otlafrica.com/innovation-challenge/ or call the secretariat on **07042958915** to speak to **Mr. Busa Inem**. Entries close on **Friday 31st July, 2020**. Shortlisted candidates will be contacted by **Monday 28th September, 2020**.

YOU LIKE?

You could place your adverts and company profile in the 2020 OTL Picture Book as well as be part of the 14th edition of the

OTL Africa Downstream Week

by sponsorship, exhibition or delegate participation.

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The Africa Downstream Week

The 14th Oil Trading & Logistics Expo

25 - 28 October, 2020

Lagos Oriental Hotel, Nigeria www.otlafrica.com

